

**Board Summary**

**Machine Zone (Las Vegas), Inc.**  
2225 E. Bayshore Road, Suite 200, Palo Alto, CA 94303  
Victoria Valenzuela - Chief Legal Officer  
Online Mobile Gaming; Platform Technology

Date: May 19, 2016  
Main Location: Las Vegas

Business Type: New                      County: Clark County                      Development Authority Representative: Michael Walsh - LVGEA

**APPLICATION HIGHLIGHTS**

- Machine Zone (Las Vegas), Inc. ("Machine Zone") is applying for workforce training grants available through the Train Employees Now (TEN) program.
- The company was approved for Sales & Use Tax, Modified Business Tax, Personal Property Tax, and Sales & Use Tax abatement deferral in July 2015.

**PROFILE**

"Founded in 2008 and based in Palo Alto, California, Machine Zone, Inc. (formerly Addmired, Inc.) is a technology-focused mobile gaming company building the best global real-time massively multiplayer online games (MMOs). Our current top title, Game of War - Fire Age, is enjoying explosive worldwide growth on the back of a rigorous technical platform that includes features such as realtime chat translation between dozens of languages. Game of War – Fire Age, is the #1 Grossing iOS Game in 30 countries and Top 5 Grossing in over 80 countries. With an unwavering focus on technological innovations, we are always looking for exceptional talents from around the world to help build a great technology company." Source: Machine Zone (Las Vegas), Inc.

**SIGNIFICANCE OF ABATEMENTS IN THE COMPANY'S DECISION TO RELOCATE/EXPAND**

Machine Zone examined multiple locations throughout the western states including Nevada, Washington and Oregon. According to the company, the availability of the state's economic development incentives and a pro business climate have been integral factors in its decision to expand its customer service function and certain R&D activities in Nevada. Additionally, the company has chosen to situate its major data operations into the Switch Supernap Data Center due the facility meeting the company's need to locate in a Tier IV Gold status data center.

At the July 2015 GOED Board Meeting, Machine Zone was approved for Sales & Use Tax, Modified Business Tax, Personal Property Tax, and Sales & Use Tax abatement deferral.

<b>From January 2015:</b>	<b>Statutory</b>	<b>Application</b>	<b>Sufficient</b>	<b>% Over / Under</b>
Job Creation	50	78	Yes	56%
Average Wage	\$20.89	\$25.00	Yes	20%
Equipment CapEx (SU & MBT)	\$1,000,000	\$50,000,000	Yes	4900%

**Train Employees Now (TEN)**

	<b>Amount</b>
Grant	\$100,000
Trainees	50

**Train Employees Now (TEN) Grant Application**

GOED OFFICE USE ONLY	
MMQ <input type="checkbox"/>	NQ <input type="checkbox"/>
DATE RECEIVED:	
INITIALS	

**Corporate Information**

COMPANY NAME (Legal name under which business will be transacted in Nevada)  
 Machine Zone (Las Vegas), Inc.

CORPORATE ADDRESS 2225 E Bayshore Road, Suite 200	CITY / TOWN Palo Alto	STATE / PROVINCE CA	ZIP 94303
NEVADA FACILITY ADDRESS (If different from above) TBD	CITY / TOWN	COUNTY	ZIP

COMPANY CONTACT NAME Victoria Valenzuela	TITLE Chief Legal Officer	PHONE NUMBER 650.464.7929	E-MAIL ADDRESS <a href="mailto:tory@machinezone.com">tory@machinezone.com</a>
---	------------------------------	------------------------------	--

**Program Information**

STATEMENT OF THE OBJECTIVES OF THE PROPOSED PROGRAM  
 To develop a workforce strong enough to keep up with the demands of our fast growing company, specifically in the area of NOC's, data center management and customer service.

TEN GRANT AMOUNT REQUESTED \$100,000	COMPANY % MATCH 25%	# OF EMPLOYEES TO PARTICIPATE 50	GRANT PER EMPLOYEE \$2,000
---	------------------------	-------------------------------------	-------------------------------

**TEN Employment Schedule**

Please list the number and type of jobs that are available or will be available by the company upon completion of the program.

Job Description	# of Employees	Average Hourly Wage
Customer Service Representative	30	\$22.00
Customer Service Manager	3	\$33.65
Director of Customer Service	1	\$43.27
Data Center Technicians	6	\$28.75
Data Center Director	1	\$48.08
NOC Operators	8	\$28.75
NOC Director	1	\$38.46
<b>TOTAL</b>	<b>50</b>	

HAS YOUR COMPANY PREVIOUSLY APPLIED AND BEEN APPROVED FOR TEN GRANTS AVAILABLE BY THE NEVADA GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT?  Yes  No

HAS YOUR COMPANY BEEN APPROVED FOR OTHER INCENTIVES AVAILABLE FROM OR ADMINISTERED BY THE STATE OF NEVADA (e.g., tax abatements, tax deferrals, Silver State Works, Federal New Market Credit)? If Yes, list the program awarded and approval date.  Yes  No

Approved for SUT, MBT, PPT and SUT Deferral at the July 2015 board meeting

**Certification**

I, the undersigned, with signatory authorization for the company, understand that approval of the TEN grant is conditioned upon hiring full-time and permanent positions, and while employed in that position, will be paid at least 80% of the statewide or county average wage, whichever is less, at conclusion of program.

\_\_\_\_\_  
 Name of person authorized for signature

\_\_\_\_\_  
 Signature

\_\_\_\_\_  
 Title

\_\_\_\_\_  
 Date

Please e-mail pre-approval form to [swillis@diversifynevada.com](mailto:swillis@diversifynevada.com) and cc: [ryan.smith@diversifynevada.com](mailto:ryan.smith@diversifynevada.com)