There were 1,064 assisted jobs added to Nevada’s economy in the first quarter of 2016. These jobs were brought in by 15 companies; 11 are new to Nevada and 4 are existing companies expanding operations. Of the 15, six are logistics operations and four are manufacturers.

The average hourly wage paid by assisted companies in the first quarter was $18.77. Worker pay for companies receiving incentives was $24.42 per hour as compared to non-incentivized companies which pay, on average, $13.90 an hour.

### Jobs Announced by Assisted Companies

<table>
<thead>
<tr>
<th>Year</th>
<th>Total Jobs</th>
<th>Non-Incentivized</th>
<th>Incentivized</th>
<th>Average Hourly Wage</th>
<th>Capital Investment</th>
</tr>
</thead>
<tbody>
<tr>
<td>2012</td>
<td>72</td>
<td>2,150</td>
<td>2,514</td>
<td>$19.97</td>
<td>$2,233,469,412</td>
</tr>
<tr>
<td>2013</td>
<td>107</td>
<td>4,438</td>
<td>10,187</td>
<td>$18.44</td>
<td>$628,241,277</td>
</tr>
<tr>
<td>2014</td>
<td>95</td>
<td>5,398</td>
<td>14,584</td>
<td>$20.68</td>
<td>$5,695,455,600</td>
</tr>
<tr>
<td>2015</td>
<td>87</td>
<td>3,456</td>
<td>7,256</td>
<td>$22.66</td>
<td>$5,130,892,613</td>
</tr>
<tr>
<td>2016 YTD</td>
<td>15</td>
<td>1,064</td>
<td>6,499</td>
<td>$18.77</td>
<td>$1,533,257,068</td>
</tr>
</tbody>
</table>

### Wages Paid by Assisted Companies

### Annual Assisted Company Statistics
**ASSISTED COMPANY INVESTMENT**

Capital investment by assisted companies came in at $1.53 billion in the first quarter. This reflects a 234 percent increase over the previous quarter and is largely driven by the $1.38 billion expected investment by Faraday Future.

**RECRUITMENT ACTIVITY**

**2015 Q2 - 2016 Q1**

There was one less win in the first quarter than in the previous period, while activity in the earlier stages of the pipeline slipped further. New leads are down by over 50 percent, and prospects by 40 percent when compared to this time last year.

**CAPITAL INVESTMENT BY ASSISTED AVIATION AND DATA CENTER COMPANIES**

Capital investment by assisted companies approved for Aviation or Data Center Tax Abatements are being reported separately because they cover a much longer time horizon than those reported by other assisted companies. Since inception in July 2015, three data centers and eleven aviation companies have received abatements. There were none approved in the first quarter of this year.

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**PERFORMANCE INDICATORS**

- **AVIATION COMPANIES**
- **DATA CENTERS**

- **NEW LEADS**
- **NEW PROSPECTS**
- **WINS**
Through the first quarter of 2016 GOED’s International Trade Division was engaged in advanced planning missions to Poland and Australia. As such, there was little additional pipeline activity generated during the period leaving their current inventory of active leads at 102 and prospects at 20. There were no new wins during the period.

**INTERNATIONAL TRADE**

» GOED’s International Division conducted two advance missions in the first quarter of 2016, to Poland and Australia. The advance mission to Poland was in support of the April trade mission led by the International Division which included eight Nevada based companies. The advance planning mission to Australia in March was in preparation for the Governor led trade mission that will occur in July, 2016.

» Both trade missions are funded, in part, by the State Trade Expansion Program administered by the Small Business Administration.

» The companies that participated in the mission to Poland will be reporting their initial results in the next quarter.
The number of active PTAC clients is up by 3.2 percent from a year ago, and the continues to improve its service to Nevada businesses by increasing their access.

In 2015, the number of Certified Emerging Small Businesses (ESB’s) expanded by 38.9 percent and now stands at 627.

For the year, the number of ESB’s solicited to submit a quote, bid, or proposal on a contract also improved by 84.5 percent when compared to 2014.

The number, amount, and average contract amount also improved in 2015, when compared to 2014, growing by 16.9, 79.2, and 53.3 percents, respectively.
As portrayed in the Client Satisfaction Index above, customer responses to the Nevada Film Office Client Satisfaction Survey were down slightly in the most recent quarter but, as in the past year and a half, were well above average as indicated by an index score of 100.

The Client Satisfaction Index is an aggregate measure of how respondents to the Nevada Film Office Customer Satisfaction Survey rated their experience on availability, responsiveness, knowledge, willingness to help, and overall level of service. The response choices include: “Very Good”, “Good”, “Average”, “Poor”, and “Very Poor.” If the response to all questions was “Average” then the Index would be 100.

As the Client Satisfaction Index portrays, clients have consistently indicated a high level of satisfaction with the Nevada Film Office.

COMMUNITY DEVELOPMENT BLOCK GRANTS

<table>
<thead>
<tr>
<th>YEAR</th>
<th>NO. OF GRANTS</th>
<th>ALLOCATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>24</td>
<td>$2,895,981</td>
</tr>
<tr>
<td>2011</td>
<td>32</td>
<td>$2,612,161</td>
</tr>
<tr>
<td>2012</td>
<td>27</td>
<td>$2,170,726</td>
</tr>
<tr>
<td>2013</td>
<td>22</td>
<td>$2,445,704</td>
</tr>
<tr>
<td>2014</td>
<td>24</td>
<td>$2,439,168</td>
</tr>
<tr>
<td>2015</td>
<td>20</td>
<td>$2,544,500</td>
</tr>
</tbody>
</table>

2015 GRANTS

» 13 Economic Opportunity grants totaling $2,129,086
» 6 Suitable Living Environment grants totaling $365,414
» 1 Housing grants for $50,000

GRANT PROGRESS

» All twenty 2015 grants have received a Notice to Proceed.
» During the first quarter of 2015, ten grants in seven rural communities, representing $1,104,880 in CDBG funds were successfully completed and closed.
» Closed grants in the quarter impacted over 64,000 Nevadans, of which, 72 percent are considered Low to Moderate Income (LMI).
» There are currently 28 open grants: 1 from 2013, 7 from 2014, and 20 from this year’s program funds.

2016 GRANT CYCLE

» There were 29 grant applications received in January which were reviewed by the CDBG Advisory Committee in March. Of those, 14 were recommended for funding and are to be sent to the Governor for final approval.
» The reduction in the number of recommended projects is to intentionally fund larger grants that have greater economic development impact in rural Nevada.
The number of workers in Nevada’s economy continues to grow and currently stands at 1,283,200. This reflects an additional 35,500 positions when compared to this time last year and a recovery gain of 172,000 jobs since the recessionary low of 1,111,200 in September 2010.

The unemployment rate currently stands at 5.8 percent; an improvement of 1.1 percent since this time last year and 7.9 percent from the recessionary high of 13.7 percent.

The number of workers in Nevada’s Business Information Technology sector continues to improve in the first quarter and now stand at 55,300. There was a loss of 700 positions from the previous quarter leaving a balance of 12,840 Nevadan’s employed in the sector. There are currently 220 less workers in the sector than there were at this time last year.

There are currently 55,300 workers in Nevada’s Business Information Technology sector after a loss of 700 positions in the first quarter. Earnings, however, improved by $400 per year bringing average annual earnings up to $47,400.
Job growth in Nevada’s Health and Medical sector was essentially flat in the first quarter with the addition of slightly over 300 workers. Annual earnings grew by a slightly faster rate bringing average pay to $53,500 per year. When compared to a year ago, a health worker in Nevada would be making, on average, $900 more than they were before.

Both job and wage growth in Nevada’s Natural Resource Technologies sector were essentially flat in the first quarter. Over the period, there were 70 jobs added with average annual earnings improving by $130. Currently, the sector represents 48,900 workers with average annual earnings of $62,900.

For the third quarter in a row, the number of jobs in Nevada’s Manufacturing and Logistics sector slipped with the loss of 700 positions mostly in transportation and warehousing operations. Wages, on the other hand, moved up sharply by over $1,200 per year. Currently, there are 112,000 people employed in the sector making, on average, $57,500 per year.

Although there was a slight job loss in Nevada’s Manufacturing sector, average annual earnings improved by more than $2,300 in the first quarter. Overall, Nevada’s manufacturing sector now employs 42,000 workers who make an average annual wage of $56,700.
TOURISM, GAMING, AND ENTERTAINMENT

Both the number of jobs and annual earnings grew in Nevada’s Tourism, Gaming, and Entertainment sector in the first quarter. When compared to last quarter an additional 700 jobs were added to the sector, with average earnings improving $340 a year. In total, Nevada’s largest industry sector now employs 413,000 workers who make, on average, $32,100 per year.

MINING

Jobs and earnings in Nevada’s Mining sector continue to diverge. There was a loss of another 340 positions in the current period, and 2,600 when compared to a year ago. Annual earnings, however, recently grew by $600, and by $1,200 when compared to this time last year. Overall there are now 13,100 workers employed in the sector making, on average, $90,400 per year.