

**STATE OF NEVADA
GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT
BOARD MEETING
September 15, 2016**

The meeting of the Board of Economic Development was called to order by Governor Brian Sandoval at the Paul Laxalt Building, The Chambers, 401 S. Carson Street, Carson City, Nevada, 89701; and via video conference at the Grant Sawyer Building, Governor's Board Room, 555 E. Washington Avenue, Room 5100, Las Vegas, Nevada, 89101.

1. CALL TO ORDER, ROLL CALL AND ESTABLISH QUORUM

VOTING BOARD MEMBERS PRESENT

Governor Brian Sandoval, State of Nevada
Lieutenant Governor Mark Hutchison, State of Nevada
Secretary of State Barbara Cegavske, State of Nevada
Dr. Weldon Havins, Director, Medical Jurisprudence and Ophthalmology, Touro University Nevada
Mr. Benny Yerushalmi, Owner, The Jewelers of Nevada
Mr. James Barrett, Jr., President and Founder, The JABarrett Company
Mr. Sam Routson, Chief Administrative Officer, Winnemucca Farms
Mr. Rob Roy, CEO/Founder, Switch

VOTING BOARD MEMBERS ABSENT AND EXCUSED

Ms. Kathleen Drakulich, Attorney, McDonald Carano Wilson

NON-VOTING BOARD MEMBERS PRESENT

Mr. Don Soderberg, Director, Department of Employment Rehabilitation and Training

NON-VOTING BOARD MEMBERS ABSENT AND EXCUSED

Mr. John White, Chancellor and CEO, Nevada System of Higher Education

STAFF MEMBERS PRESENT

Mr. Steve Hill, Executive Director, GOED, Secretary of Board
Michael Dang, Director of Business Operations, GOED
Jenn Cooper, Communications Director, GOED
Bob Potts, Research Director, GOED
Steve Woodbury, Administrative Services Officer, GOED
Ryan Smith, Business Development Manager, GOED
Michelle Sibley, Executive Assistant / HR Coordinator, GOED

Melanie Sheldon, Executive Assistant / Business Development Specialist, GOED
Nichole Anderson, Administrative Assistant, Business Development Division, GOED

GUESTS PRESENT

Assemblywoman Bustamante Adams
Henna Rasul, Attorney General's Office
Brett Kandt, Attorney General's Office
Chris Ault, EDAWN
Stan Thomas, EDAWN
Nancy McCormick, EDAWN
Morgan Bunker, LVGEA
Michael Walsh, LVGEA
Perry Ursem, LVGEA
Tara Mitchell, LVGEA
Kristen Maxwell, LVGEA
Thomas Murphy, Aqua Metals Reno, Inc.
Bob McCormick, Arroweye Solutions Inc.
Larry Reid, Cimpres USA Manufacturing, Inc.
Alan Stephen, Grand Canyon Airlines, Inc.
Brenda Halvorson, Grand Canyon Airlines, Inc.
Jake Tomlin, Grand Canyon Airlines, Inc.
Geoff Edlund, Papillon Airways, Inc.
Matthew Pearson, Ryze Renewables Reno
Lee Skandalaris, Tectonics Industries, LLC
Garrett Walkenhorst, Walkenhorst's
Jason Fultz, Walkenhorst's

2. PUBLIC COMMENT

There was no public comment.

3. GOVERNOR SANDOVAL'S COMMENTS

Governor Sandoval noted the September 15 press release regarding Nevada's Knowledge Fund partnering with 23andMe to launch one of the first community-based population health studies in the U.S. The study combines health, population and genetic information with environmental data. Funded by Renown Health Foundation and the Knowledge Fund, the pilot study will offer community members the opportunity to volunteer for research and gain access to their individual genetic information at no cost. Kits have been donated to allow 5,000 Nevadans to participate. This study will enable Nevada to lead the way in this type of research and support Nevadans in making educated health decisions. Governor Sandoval stated it is an honor and a privilege to be part of such a cutting edge project.

4. APPROVAL OF THE JULY 21, 2016 BOARD MEETING MINUTES

A MOTION WAS MADE BY SECRETARY OF STATE CEGAVSKE TO APPROVE THE JULY 26, 2016 MEETING MINUTES; THIS MOTION WAS SECONDED BY MR. BARRETT. THE MOTION PASSED UNANIMOUSLY.

5. ABATEMENT APPLICATIONS FOR BOARD APPROVAL:

A. AQUA METALS RENO, INC.

• RECYCLING REAL PROPERTY TAX ABATEMENT

Ms. Nancy McCormick, Vice President of Retention and Expansion, Economic Development Authority of Western Nevada (EDAWN), presented Aqua Metals Reno, Inc. and provided a brief overview of the company and the abatements sought. Aqua Metals Reno, Inc. is the developer of patent pending electrochemical battery recycling technology with an objective to become the world's first smelter-less lead battery recycling company. Ms. McCormick was joined by Thomas Murphy, Chief Financial Officer of Aqua Metals Reno, Inc.

Mr. Murphy provided background on the service performed by the company noting that batteries are the most recycled commodity in the world, and virtually 100 percent of a battery can be successfully recycled. Mr. Murphy further noted all permits required to operate have been received, and upon favorable consideration of their application, production would begin in November 2016.

Mr. Murphy stated the company currently has 15 employees and plans to expand to 50 by the end of 2016. Governor Sandoval asked if the remaining 35 new hires would be sought locally. Mr. Murphy responded 12 of the 15 current employees were local. He further stated the company's new HR Director is a Reno local and would be utilizing recruitment resources and connections within the area.

Lieutenant Governor Hutchison asked if the company had experienced difficulty finding qualified employees. Mr. Murphy indicated recruitment efforts had been successful thus far.

Lieutenant Governor Hutchison asked what efforts made by the state or local government contributed to the accelerated pace at which the company has moved. Mr. Murphy stated the streamlined process of obtaining permits.

A MOTION WAS MADE BY MR. ROY TO APPROVE THE APPLICATION FOR A RECYCLING REAL PROPERTY TAX ABATEMENT AS DESCRIBED IN AGENDA ITEM 5A. THIS MOTION WAS SECONDED BY MR. ROUSTON. THE MOTION PASSED UNANIMOUSLY.

B. ARROWEYE SOLUTIONS, INC.

- **SALES AND USE TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Mr. Morgan Bunker, Vice President, Community and Economic Development, Las Vegas Global Economic Alliance (LVGEA), presented Arroweye Solutions, Inc. and provided a brief overview of the company and the abatements sought. Arroweye Solutions, Inc. manufactures credit cards, debit cards, and gift cards. The company is based in Henderson, Nevada and is looking to expand their operations facility. Mr. Bunker also acknowledged the valuable assistance provided by Barbra Coffee and her Economic Development team in the City of Henderson. Mr. Bunker was joined by Mr. Bob McCormick, Vice President of Operations, Arroweye Solutions, Inc.

Mr. McCormick reiterated the importance of the abatements for the company's continuing growth and accelerated product demand.

Mr. McCormick highlighted the company's focus on supporting their staff via significant investment in employee education and a robust 'promote from within' policy. This approach has enabled the company to continue hiring locally. Mr. McCormick estimated 99 percent of the company's employees were drawn from the Las Vegas market.

Governor Sandoval asked about advancement opportunities for employees.

Mr. McCormick responded employees are incentivized for cross training. The company also offers direct certification allowing staff to expand their skill sets and receive increases within a three to four month period.

Governor Sandoval asked how many cards are produced annually. Mr. McCormick stated in excess of 35 million.

Secretary of State Cegavske noted the company's abatement application had received a letter of support and acknowledgement from Mayor Andy Hafen, City of Henderson.

A MOTION WAS MADE BY LIEUTENANT GOVERNOR HUTCHISON TO APPROVE THE ABATEMENT APPLICATION OF ARROWEYE SOLUTIONS, INC. FOR A SALES TAX ABATEMENT, A MODIFIED BUSINESS TAX ABATEMENT AND A PERSONAL PROPERTY TAX ABATEMENT AS PRESENTED IN ITEM 5B. THIS MOTION WAS SECONDED BY MR. BARRETT. THE MOTION PASSED UNANIMOUSLY.

C. CIMPRESS USA MANUFACTURING INCORPORATED

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Mr. Stan Thomas, Executive Vice President, Business Development, EDAWN, presented Cimpress USA Manufacturing Incorporated and provided a brief overview of the abatements sought. Cimpress USA Manufacturing Incorporated is a technology and manufacturing firm specializing in commercial printing and mass customization of consumer products. The company has offices in MA, MI, and MD with its biggest manufacturing plant located in Windsor, Ontario. The company is now looking to build their first North American manufacturing plant on the west coast or western USA. The new location will enable the company to better serve their North American market and offer quicker, lower cost shipping to their clients. Mr. Thomas was joined by Mr. Larry Reid, President of Cimpress USA Manufacturing Incorporated.

Mr. Reid listed the many factors contributing to the company's consideration of a Nevada location including supply chain logistics, distribution at work, and incentives offered.

Mr. Reid highlighted the company's focus on being an employer of choice and promoting community support and involvement.

Governor Sandoval asked when the company planned to commence operations in Nevada. Mr. Reid stated the objective was January 1, 2017 or before.

Governor Sandoval noted the company's plans to commence operations with 50 employees and asked about anticipated future growth. Mr. Reid indicated an expected increase to 150 within five years.

Governor Sandoval asked if the company will use JobConnect to hire locally. Mr. Reid confirmed this would be one of the company's recruitment methods. Mr. Reid also stated the company's willingness to train less experienced new employees.

A MOTION WAS MADE BY SECRETARY OF STATE CEGAVSKE TO APPROVE THE ABATEMENT APPLICATION FOR CIMPRESS USA MANUFACTURING INCORPORATED FOR A SALES TAX ABATEMENT, A MODIFIED BUSINESS TAX ABATEMENT AND A PERSONAL PROPERTY TAX ABATEMENT AS PRESENTED IN ITEM 5C. THIS MOTION WAS SECONDED BY MR. YERUSHALMI. THE MOTION PASSED UNANIMOUSLY.

D. GRAND CANYON AIRLINES, INC.

- **AVIATION SALES TAX ABATEMENT**
- **AVIATION PERSONAL PROPERTY TAX ABATEMENT**

Mr. Bunker, LVGEA, presented Grand Canyon Airlines, Inc. Mr. Bunker provided a brief overview of the company and the abatements sought. Grand Canyon Airlines, Inc. is a family owned and managed business in the Air Tour Industry providing air tours in multiple locations utilizing Quiet Technology Aircraft. Grand Canyon Airlines, Inc. is looking to expand their operations at the Boulder City Airport.

Mr. Bunker explained Grand Canyon Airlines, Inc. and Papillon Airways, Inc. (agenda item 5E) are sister companies and would be presented together with the understanding the board would vote separately regarding each company's abatements. Mr. Bunker was joined by Ms. Brenda Halvorson, CEO of Grand Canyon Airlines, Inc., Alan Stephen, Vice President of Corporate Affairs of Grand Canyon Airlines, Inc., and Jake Tomlin, President of Grand Canyon Airlines, Inc.

Mr. Stephen explained the significance of the abatements to both companies stating the Nevada sales and use tax imposed on parts and equipment, used to maintain aircraft, has impacted the company's growth in the southern Nevada air tour market. With grant of the abatements sought, the companies plan to increasingly bring their aircraft maintenance to Nevada.

Mr. Stephen highlighted Grand Canyon Airlines, Inc. had been a local southern Nevada company for 50 years. He further stated the air tours industry is competitive and two competitors were recently granted the abatements the company is seeking.

Mr. Stephen highlighted 80 percent of Grand Canyon Airlines, Inc. and Papillon Airways, Inc.'s customers are international and the companies are proud of their international marketing efforts. He stated the companies jointly spend a substantial amount per year selling Las Vegas as the gateway to the Grand Canyon.

Mr. Stephen stated Grand Canyon Airlines, Inc. will expand their operations by hiring six full-time employees

A MOTION WAS MADE BY SECRETARY OF STATE CEGAVSKE TO APPROVE THE ABATEMENT APPLICATION OF GRAND CANYON AIRLINES, INC. FOR AN AVIATION SALES TAX ABATEMENT AND AN AVIATION PROPERTY TAX ABATEMENT AS DESCRIBED IN AGENDA ITEM 5D. THIS MOTION WAS SECONDED BY DR. HAVINS. THE MOTION PASSED UNANIMOUSLY.

E. PAPILLON AIRWAYS, INC.

- **AVIATION SALES TAX ABATEMENT**
- **AVIATION MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Mr. Bunker, LVGEA, presented Papillon Airways Inc. Mr. Bunker provided a brief overview of the company and the abatements sought. Papillon Airways Inc. is a family owned and managed business in the Air Tour Industry providing air tours in multiple locations utilizing Quiet Technology Aircraft. Papillon Airways, Inc. is looking to expand their operations at the Boulder City Airport. Mr. Bunker was joined by Ms. Brenda Halvorson, CEO of Papillon Airways, Inc. Alan Stephen, Vice President of Corporate Affairs of Papillon Airways, Inc., Geoff Edlund, President of Papillon Airways, Inc.

Mr. Stephen highlighted Papillon Airways Inc. was the first helicopter sightseeing company in the world and has been a local southern Nevada company for 50 years.

With approval of the abatements sought, the company plans to increasingly bring its aircraft maintenance to Nevada. Papillon Airways, Inc. also holds a FAA Part 145 Repair Station authority and intends to relocate its Part 145 operation to Boulder Municipal Airport.

The company will expand their operations by hiring eight full-time employees.

A MOTION WAS MADE BY SECRETARY OF STATE CEGAVSKE TO APPROVE THE ABATEMENT APPLICATION FOR PAPILLON AIRWAYS, INC. FOR AN AVIATION SALES TAX ABATEMENT, AN AVIATION MODIFIED BUSINESS TAX ABATEMENT AND A PERSONAL PROPERTY TAX ABATEMENT AS PRESENTED IN ITEM 5E. THIS MOTION WAS SECONDED BY DR. HAVINS. THE MOTION PASSED UNANIMOUSLY.

F. RYZE RENEWABLES RENO

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**
- **RECYCLING REAL PROPERTY TAX ABATEMENT**

Mr. Thomas, EDAWN, presented Ryze Renewables Reno and provided a brief overview of the company and abatements sought. Ryze Renewables Reno is a manufacturer converting non-food based feed stock to 100 percent, renewable diesel. Mr. Thomas was joined Mr. Matthew Pearson, Managing Partner, Ryze Renewables Reno.

Mr. Matthew Pearson presented a brief overview of the company noting they have identified a site in the Tahoe-Reno Industrial Center (TRIC) for their renewable diesel manufacturing plant. He stated, in the first phase, the company will be producing 2,000 barrels a day of renewable diesel. Mr. Pearson noted the assistance of Stan Thomas, and his colleagues at EDAWN, had been a significant factor in their selection of a Reno location.

Governor Sandoval asked if the company planned to build a new facility or purchase an existing building. Mr. Pearson confirmed the company planned to repurpose an existing facility. The repurposing is planned to occur within six months.

Governor Sandoval asked about the company's client base. Mr. Pearson stated this comprised fleets, governments, and various other parties requiring renewable mixture into their diesel fuel.

Secretary of State Cegavske asked where the mixture materials are obtained. Mr. Pearson stated materials are shipped from growers outside of Nevada however the company was amendable to using local sources if opportunities arose.

Governor Sandoval asked about the skill set of the company's employees. Mr. Pearson stated the employees range from field workers to chemical engineers. Mr. Pearson noted the company would seek to hire locally and had already partnered with a local firm to assist in recruiting operations teams. The company also plans to work with UNR's engineering team and offer summer intern programs. Governor Sandoval noted UNR and UNLV would both be valuable resources to access capable and talented engineering students or graduates.

A MOTION WAS MADE BY SECRETARY OF STATE CEGAVSKE TO APPROVE THE ABATEMENT APPLICATION OF RYZE RENEWABLES RENO FOR A SALES TAX ABATEMENT, A MODIFIED BUSINESS TAX ABATEMENT, A PERSONAL TAX ABATEMENT AND A RECYCLING REAL PROPERTY TAX ABATEMENT AS DESCRIBED IN AGENDA ITEM 5F. THIS MOTION WAS SECONDED BY MR. ROY. THE MOTION PASSED UNANIMOUSLY.

G. TECTONICS INDUSTRIES, LLC.

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Mr. Michael Walsh, Vice President of Economic Development, LVGEA, presented Tectonics Industries, LLC and provided a brief overview of the company and abatements sought. Tectonics Industries, LLC is a subsidiary of Quantum Digital Group, LLC and is looking to expand their existing North Las Vegas facility. Tectonics Industries, LLC is a provider of tension fabric structures, large format graphics and display fabrication and specializes in engineering and manufacturing displays and visual communication solutions. The company has four production facilities in Detroit, Chicago, Atlanta and North Las Vegas. Operations include engineering, project management, large format printing, sewing, C&C cutting, metal fabrication, millwork, installation and warehousing. Mr. Walsh was joined by Mr. Lee Skandalaris, President of Tectonics Industries, LLC.

Mr. Skandalaris provided an overview of the importance of the abatements stating that the company's North Las Vegas location was a major component of their west coast growth strategy and they wished to continue investment within the area. He further stated, although Tectonics Industries, LLC has offices in multiple states, Nevada is the only state providing them with exemptions for capital equipment investments.

Governor Sandoval asked about the skill sets of the company's employees. Mr. Skandalaris stated the company is high technology therefore some of the jobs are extremely skilled and require design or engineering backgrounds. On the production aspect, employees who specialize in custom fabrication using wood, metal and plastics are sought. Mr. Skandalaris noted the company also provides new employee training between their various facilities.

Governor Sandoval asked if the company had been able to source talent locally. Mr. Skandalaris confirmed they had been fortunate in this aspect. He also noted the company plans to investigate existing programs at UNLV and local high schools as potential recruitment resources.

Lieutenant Governor Hutchison asked if the convention business was an important factor in the company deciding to locate to Las Vegas. Mr. Skandalaris confirmed this was a significant advantage.

Lieutenant Governor Hutchison asked if the North Las Vegas location had been effective for reaching customers in the western United States. Mr. Skandalaris confirmed the advantages of direct flights, ease of transportation, and the ability to reach many western states with one-day shipping.

A MOTION WAS MADE BY MR. ROUSTON TO APPROVE THE ABATEMENT APPLICATION OF TECTONICS INDUSTRIES, LLC FOR A SALES TAX ABATEMENT, A MODIFIED BUSINESS TAX ABATEMENT AND A PERSONAL TAX ABATEMENT AS DESCRIBED IN AGENDA ITEM 5G. THIS MOTION WAS SECONDED BY MR. YERUSHALMI. THE MOTION PASSED UNANIMOUSLY.

H. WALKENHORST 'S

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Mr. Chris Ault Jr., Manager, Business Development, EDawn presented Walkenhorst's and provided a brief overview of the company and abatements sought. Walkenhorst's is a multi-order fulfillment company serving the correctional market. The company offers a catalog service where inmates, and their families, can order a wide variety of products such as clothing, confectionary, shoes, food, and electronics. The company is seeking to build a brand new 75,000 square foot facility with the capacity to expand to 125,000 square foot. Mr. Ault was joined by Mr. Garrett Walkenhorst, President of Walkenhorst's, and Mr. Jason Fultz, Vice President of Walkenhorst's.

Governor Sandoval asked about the company's security processes. Mr. Walkenhorst described the company's comprehensive security protocols designed to protect the integrity of the fulfillment process.

Governor Sandoval asked if the company has some customers in Nevada. Mr. Walkenhorst confirmed yes, although 99 percent is currently outside of Nevada.

Governor Sandoval asked if the company's building contains all of the inventory in the catalog. Mr. Walkenhorst confirmed, noting there is over 3.5 million pieces of inventory.

Governor Sandoval asked if company participates in any functions that bring revenue back to the prison fund after an order is made. Mr. Walkenhorst confirmed in certain facilities, if the inmate pays with their trust check, a portion of it is returned.

Governor Sandoval asked if the company would source their employees locally. Mr. Walkenhorst confirmed a few key members of staff would be moving to Nevada and the remainder would be recruited locally. Mr. Ault confirmed the company would use JobConnect.

A MOTION WAS MADE BY SECRETARY OF STATE CEGAVSKE TO APPROVE THE ABATEMENT APPLICATION OF WALKENHORST'S FOR A SALES TAX ABATEMENT, A MODIFIED BUSINESS TAX ABATEMENT AND A PERSONAL TAX ABATEMENT AS DESCRIBED IN AGENDA ITEM 5H. THIS MOTION WAS SECONDED BY MR. ROUSTON. THE MOTION PASSED UNANIMOUSLY.

**6. PERFORMANCE MEASURE REPORT
BOB POTTS, RESEARCH DIRECTOR**

Mr. Potts stated he would compare the current quarter to the same quarter a year ago, and speak about the previous year ending in June 2016, as well as the same period a year ago.

In Q2 of 2016, there were 549 jobs added by assisted companies, a 34 percent increase over the same quarter of 2015. There were 15 companies in Q2 in 2015, this quarter there were 10, a 30 percent decrease. For the year ending in June, there were 3,743 initial assisted jobs, down 17 percent over the year ending June of 2015.

Mr. Potts stated of the 549 added jobs, 498 came from incentive companies. The average hourly wage was \$18.29 an hour, incentivized companies had an average of \$18.60, non-incentivized was \$15.25.

Mr. Potts noted the reason incentivized job earnings were lower was due to the May 2016 GOED Board meeting where two large companies were approved abatements because of jobs numbers and capital investment as opposed to wages.

Mr. Potts moved on to Capital Investment and noted in Q2, there was capital investment of \$41.1M, a 73 percent decline from the previous quarter however, over the entire year it is 60.1 percent higher. This is due to large capital investments.

Mr. Potts noted the end of June marked a full year since the inception of the Data Center and Aviation Abatements. He stated only one company had been approved for an abatement with a capital investment of \$49.3. Mr. Potts further noted all capital investment together comes to \$833M and the Data Center is \$3.2B.

Mr. Potts stated the Pipeline activity Q2, is up over 70 percent for both leads and prospects

Mr. Potts stated that Procurement Technical Assistance Center closed out their fiscal year at the end of July with 1,324 active clients, a 10 percent increase from the previous year. The total number of contracts awarded grew by 10 percent. The award amount was down by approximately 19 percent.

Mr. Potts noted the Emerging Small Business Program, at the end of June 2016, had 742 active ESB's in the state, a 38 percent increase since June 2015. Mr. Potts stated the information regarding the number of solicitations or contract metrics will be collected by the end of September 2016.

Mr. Potts addressed the Film Office ending their fiscal year in June. The Film Office reported 495 productions that generated \$73M in locally spent revenue, a 12.3% increase from 2015. The major projects that accounted for two-thirds of all revenue were the Jason Bourne movie and the Monopoly Millionaires Club.

Mr. Potts noted that the Community Development Block Grants had 14 projects approved with funding of \$2.2M in CDBG Funding, and the average grant award is almost double in 2016 than it was in 2011.

Mr. Potts stated the Labor Market information is positive, with the unemployment rate dropping from 6.5 to 6.3 percent. He noted the state has had 68 months of consecutive job growth, and 66 months of an unemployment rate decline. As at August 2016, there were 1.3 million employees in the state.

Governor Sandoval noted that the Long Canyon Mine outside of Wells will soon be going into full operation adding 300 plus new jobs.

7. DIRECTORS COMMENT

Director Hill raised the Trade Mission to Australia and noted this had been successful and provided a valuable opportunity to meet with a wide variety of industry representatives. Director Hill further added he would like to thank Mr. Kris Sanchez, the International Division team, and everybody involved in the organization of the mission.

Director Hill highlighted Nevada had won their second Gold Shovel. He noted Nevada has now won the award back-to-back. Director Hill expressed his gratitude to the Regional Development Authorities (RDAs) for their significant role in winning the award and made mention of the positive relationship between GOED and the RDAs.

Director Hill raised the Knowledge Fund's partnership with 23andMe, noting the opportunity to take the next step in healthcare diagnosis, predictive medicine, and predictive analytics while improving the health of Nevadans. In addition, the Knowledge Fund's partnership with the Winds Program has been announced. The Winds Program is a weather predicting database with the ability to predict weather to a specific square kilometer.

Director Hill stated six to eight weeks ago the City of North Las Vegas published a Request for Proposal (RFP) and has received a response for a public private partnership to fund Apex Industrial Park infrastructure. The process would expand the initial infrastructure projects to encompass the entire 6,100 acres available for development.

Director Hill noted the two rounds of Graduate Medical Education Supplemental Funding Grants for institutions, throughout the state, to add residency programs and doctoral programs to hospital clinics. The two-year result of this is a \$10M effort to expand medical education and residency programs, doubling the number of residency slots in Nevada. Director Hill took a moment to thank Mr. Vance Farrow, and the panel, for their hard work and efforts.

Director Hill mentioned the final meeting of the Southern Nevada Tourism and Infrastructure Committee earlier that day. He noted five recommendations were made over the 15 months the Committee had convened:

- An increase to the transient lodging tax by 0.5 percentage points in Clark County to fund construction of the LVCC expansion and renovation project.
- An increase in the transient lodging tax in Clark County to generate funding toward construction of a 65,000-seat, NFL-ready domed stadium through a public-private partnership. The lodging tax would increase by 0.88 percentage points within the primary resort corridor and 0.5 percentage points for all other areas within the stadium district.
- An increase of the sales tax rate in Clark County with the first portion of incremental revenue distributed to the Las Vegas Metropolitan Police Department
- Removal of the 2025 sunset provision of the Clark County Sales and Use Tax of 2005 effectively making permanent the incremental sales tax revenue police departments.
- An interim study of available and alternative aviation fuel resources to support the current and future needs of the Southern Nevada aviation industry.

Governor Sandoval thanked Director Hill stating his leadership and hard work resulted in unprecedented accomplishments recognized both within the state and nation.

Governor Sandoval noted the contributions made by Director Hill and the RDAs to the Gold Shovel Award and how remarkable it is to have won such an honor back to back. Director Hill thanked Governor Sandoval for his continued leadership.

8. UNEMPLOYMENT RATE UPDATE

Director Hill stated the update was not for verbal presentation however this would be included, for information, in the GOED Board meeting materials going forward.

9. PUBLIC COMMENT

Mr. Robert Cunningham commented on the state's work regarding autonomous vehicles and the progressive efforts made by Director Hill and GOED. Mr. Cunningham highlighted his pleasure that NASA has selected Nevada as their playground. Governor Sandoval thanked Mr. Cunningham for his kind remarks.

10. ADJOURNMENT

A MOTION WAS MADE BY SECRETARY OF STATE CEGAVSKE TO ADJOURN THE BOARD MEETING. THIS MOTION WAS SECONDED BY MR. ROUSTON. THE MOTION PASSED UNANIMOUSLY.