**APPLICATION HIGHLIGHTS**
- Astound Group is considering expanding its existing Nevada facility from 140,000 square feet to approximately 240,000 square feet within the forthcoming 16 months. The company plans to increase its footprint and workforce in the region by 50% within the next 3 years.
- Since commencing operations in Nevada in 2014 the company has seen annual growth in excess of 40% each year.
- Astound Group has received many awards including Deloitte's Best Managed Companies Award, Best Places to Work In Events 2015 Award, and founder Dale Morgan was a finalist for the Ernst and Young 2016 Entrepreneur of the Year Program.

**PROFILE**
Astound Group is an award winning design and fabrication house building brand expressions, experiences and environments. The company's primary business is manufacturing and installation of both permanent and temporary structures, with a focus in Nevada on the tradeshow industry, specializing in turnkey project management, specialty fabrication, and revolutionary online inventory management. Astound Group clients include BMW, Samsung, Verizon, Canon, GoPro, Nike, Coca-Cola. The company has locations in 30 countries, employs over 190 individuals, and has over 350 clients. Source: Astound Group

**SIGNIFICANCE OF ABATEMENTS IN THE COMPANY'S DECISION TO RELOCATE/EXPAND**
The project cost savings resulting the abatements sought will allow the company to hire a greater number of full time employees, supporting the Governor's initiative for providing more Nevadans with long term work and career opportunities. Additionally, Nevada's pro business climate provides Astound Group with a sustainable location for ongoing growth. Source: Astound Group

**REQUIREMENTS**
<table>
<thead>
<tr>
<th>Statutory</th>
<th>Application</th>
<th>Sufficient</th>
<th>% Over / Under</th>
</tr>
</thead>
<tbody>
<tr>
<td>Job Creation</td>
<td>25</td>
<td>18</td>
<td>No</td>
</tr>
<tr>
<td>Average Wage</td>
<td>$21.35</td>
<td>$25.14</td>
<td>Yes</td>
</tr>
<tr>
<td>Equipment Capex (SU &amp; MBT)</td>
<td>$44,800</td>
<td>$1,815,000</td>
<td>Yes</td>
</tr>
<tr>
<td>Equipment Capex (PP)</td>
<td>$44,800</td>
<td>$1,815,000</td>
<td>Yes</td>
</tr>
</tbody>
</table>

**INCENTIVES**
<table>
<thead>
<tr>
<th>Requested Terms</th>
<th>Estimated $ Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales Tax Abmt.</td>
<td>Abated to 2% for 2 years $111,623</td>
</tr>
<tr>
<td>Modified Business Tax Abmt.</td>
<td>50% for 4 years $28,471</td>
</tr>
<tr>
<td>Personal Property Tax Abmt.</td>
<td>50% for 10 years $59,988</td>
</tr>
<tr>
<td>Total</td>
<td>$200,082</td>
</tr>
</tbody>
</table>

**JOB CREATION**
<table>
<thead>
<tr>
<th>Contracted</th>
<th>24-Month Projection</th>
<th>5-Year Projection</th>
</tr>
</thead>
<tbody>
<tr>
<td>25</td>
<td>18</td>
<td>54</td>
</tr>
</tbody>
</table>

**OTHER CAPITAL INVESTMENT**
<table>
<thead>
<tr>
<th>Land</th>
<th>Building Purchase</th>
<th>BTS / Building Improvements</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0</td>
<td>$0</td>
<td>$1,400,000</td>
</tr>
</tbody>
</table>

**ECONOMIC IMPACT ESTIMATES** (10-Year Cumulative)
<table>
<thead>
<tr>
<th>Total</th>
<th>Construction</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Jobs Supported</td>
<td>83</td>
</tr>
<tr>
<td>Total Payroll Supported</td>
<td>$33,363,205</td>
</tr>
<tr>
<td>Total Output Estimate</td>
<td>$97,105,810</td>
</tr>
</tbody>
</table>

**NEW TAX REVENUE ESTIMATES** (10-Year Cumulative)
<table>
<thead>
<tr>
<th>Direct</th>
<th>Indirect</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property</td>
<td>$1,071,206</td>
<td>$973,015</td>
</tr>
<tr>
<td>Sales</td>
<td>$55,965</td>
<td>$597,482</td>
</tr>
<tr>
<td>Lodging</td>
<td>$0</td>
<td>$28,923</td>
</tr>
<tr>
<td>State Taxes</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Property</td>
<td>$58,589</td>
<td>$56,655</td>
</tr>
<tr>
<td>Sales</td>
<td>$54,500</td>
<td>$206,852</td>
</tr>
<tr>
<td>Modified Business</td>
<td>$253,557</td>
<td>$137,766</td>
</tr>
<tr>
<td>Lodging</td>
<td>$0</td>
<td>$904</td>
</tr>
<tr>
<td>Total</td>
<td>$1,493,817</td>
<td>$2,001,597</td>
</tr>
</tbody>
</table>

**IMPACT ASSESSMENT**
- Economic Impact per Abated Dollar $485
- New Total Tax per Abated Dollar $17.47

**EMPLOYEE BENEFITS**
- Percentage of health insurance plan covered by company: 80%.
- Health care package cost per employee - $10,033 annually with options for dependents.
- Overtime, PTO/Sick/Vacation, Merit increases, Bonus, Retirement Plan / Profit Sharing / 401 (k).

**NOTES**
- Percentage of market outside of Nevada: 60%.
- The company is considering Arizona and Utah as potential locations.
February 8, 2017

Mr. Steve Hill
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington Avenue, Suite 5400
Las Vegas, Nevada 89101

Dear Mr. Hill,

Astound Group is applying to the State of Nevada for tax abatement incentives to include the Sales and Use Tax Abatement, Modified Business Tax Abatement, and Personal Property Tax Abatement. We request their application be placed on the agenda for the March, 2017 GOED Board Meeting.

Astound Group is exploring their options to expand operations in the City of North Las Vegas from a current staff of 76 by hiring 18 additional employees. These new hires will make an average hourly wage of $25.14 and be provided with a generous benefits package. Astound Group will make a total capital investment of $3.2 million dollars.

Depending on the outcome of their application, corporate will make a decision on whether this expansion effort will happen in Southern Nevada or existing assets be relocated to Phoenix, Arizona or Salt Lake City, Utah.

Our team has reviewed Astound Group’s application and found it to comply with Nevada’s statutory requirements for tax abatements. This application has the full support and endorsement of the Las Vegas Global Economic Alliance. We appreciate your consideration in this matter.

Sincerely,

[Signature]

Perry Ursem
Vice President, Business Retention and Expansion

Enclosure
February 6, 2017

Mr. Steve Hill
Executive Director
Nevada Governor's Office of Economic Development
555 E. Washington, Suite 5400
Las Vegas, NV 89101

Dear Mr. Hill,

By way of this letter and the attached application, ASTOUND GROUP is requesting tax incentives to assist with our expansion efforts in the state of Nevada. Recent strategic planning has the company focused on creating a greater presence in Nevada. A significant part of this consideration is the economic incentives offered by the state. We are projecting to add 50 full-time employees with an average wage of $25.14/hr over the next two years of operations.

A brief history of our company along with an overview of our products is attached. ASTOUND Group has been operating in Canada since 2001 and offers services across North America, with 190+ employees based out of our four offices in Las Vegas, Oakville, San Francisco and Toronto. In January of 2014 we incorporated ASTOUND Group in the state of Nevada and began ramping up our operations in the USA. Since that time, we have enjoyed annual growth in excess of 40% each year. Our primary business is the manufacturing and installation of both permanent and temporary structures, with a focus in Nevada on the tradeshow industry in the western United States. We continue to add capability through machinery, equipped and skilled labor and have aggressive growth plans for the future. Our plans are to increase both our footprint and our workforce in the region by another 50% within the next 3 years. Our hope is to continue that expansion primarily in the state of Nevada.

The economic development incentives offered by the State of Nevada have been an integral factor in our expansion strategy. The projected cost savings from the support of these incentives will allow ASTOUND GROUP to hire a greater number of full time employees, supporting the Governor’s initiative for providing more Nevadan’s with long term work and career opportunities. Additionally, Nevada’s pro business climate provides ASTOUND GROUP with a sustainable location for ongoing strategic growth.

We will be expanding from approximately 140,000 sq. ft. to approximately 240,000 sq. ft. within the next 16 months to accommodate our projected expansion. Our current lease at the Speedway complex in Las Vegas expires in June of 2018, and we are currently considering our options to relocate.

Our experience with representatives from the Las Vegas Global Economic Alliance has been positive and we look forward to your approval in supporting our expansion efforts. We appreciate for your time and consideration.

Sincerely,

Kevin Morgan
COO & CFO
ASTOUND GROUP
Enclosures.
February 7, 2017

Mr. Steve Hill, Executive Director
Nevada Governor’s Office of
Economic Development
808 West Nye Lane
Carson City, NV 89703

Dear Mr. Hill:

I am writing to express my full support for the Astound Group and their incentive application to be reviewed by the GOED Board at their next scheduled meeting.

The continued growth of the tradeshow industry here in Nevada and throughout the western United States has allowed the Astound Group to grow year after year since their expansion from Canada to Southern Nevada in 2001. The Astound Group has determined the time is now to begin planning for a new manufacture and warehouse facility and I could not be more pleased that they have set their sights on North Las Vegas to significantly increase both their building footprint and their workforce.

I look forward to welcoming the Astound Group as a member of our North Las Vegas business community in the near future.

Sincerely,

John J. Lee
Mayor

cc: Gina Gavan, Director Economic and Business Development
Section 1 - Type of Incentives

Please check all that the company is applying for on this application:

- Sales & Use Tax Abatement
- Modified Business Tax Abatement
- Personal Property Tax Abatement
- Sales & Use Tax Deferral
- Recycling Real Property Tax Abatement
- Other: ________________

Section 2 - Corporate Information

COMPANY NAME (Legal name under which business will be transacted in Nevada) | FEDERAL TAX ID #
---|---
ASTOUND GROUP | 39-2079882

CORPORATE ADDRESS | CITY / TOWN | STATE / PROVINCE | ZIP
---|---|---|---
6945 Speedway Blvd Suite H101-104 | Las Vegas | Nevada | 89115

MAILING ADDRESS TO RECEIVE DOCUMENTS (if different from above) | CITY / TOWN | STATE / PROVINCE | ZIP
---|---|---|---

TELEPHONE NUMBER | WEBSITE
---|---
702-462-9718 | https://www.astoundgroup.com/

COMPANY CONTACT NAME | COMPANY CONTACT TITLE
---|---
Kevin Morgan | COO/CFO

E-MAIL ADDRESS | PREFERRED PHONE NUMBER
---|---
kevin@astoundgroup.com | 905-465-0474 Ext:7002

Has your company ever applied and been approved for incentives available by the Governor's Office of Economic Development?  □ Yes  □ No
If Yes, list the program awarded, date of approval, and status of the accounts (attach separate sheet if necessary):

Section 3 - Program Requirements

Please check two of the boxes below; the company must meet at least two of the three program requirements:

- A capital investment of $1,000,000 in eligible equipment in urban areas or $250,000 in eligible equipment in rural areas are required. This criteria is businesses. In cases of expanding businesses, the capital investment must equal at least 20% of the value of the tangible property owned by the business.
- New businesses locating in urban areas require fifty (50) or more permanent, full-time employees on its payroll by the eighth calendar quarter quarter in which the abatement becomes effective. In rural areas, the requirement is ten (10) or more. For an expansion, the business must increase employees on its payroll by 10% more than its existing employees prior to expansion, or by 25 (urban) or 6 (rural) employees, whichever is greater.
- In urban areas, the average hourly wage that will be paid by the business to its new employees is at least 100% of the average statewide hourly wage. In rural areas, the average hourly wage will equal or exceed the lesser of the county-wide average hourly wage or statewide average hourly wage.

Note: Criteria is different depending on whether the business is in a county whose population is 100,000 or more or a city whose population is 60,000 or more (i.e., “urban” area), or if the business is in a county whose population is less than 100,000 or a city whose population is less than 60,000 (i.e., “rural” area).

Section 4 - Nevada Facility

Type of Facility:

- Headquarters
- Technology
- Back Office Operations
- Research & Development / Intellectual Property
- Service Provider
- Distribution / Fulfillment
- Manufacturing
- Other: ________________

PERCENT OF COMPANY'S NEVADA LOCATION MARKET OUTSIDE OF NEVADA | EXPECTED DATE OF NEW / EXPANDED OPERATIONS (MONTH / YEAR)
---|---
60% | Jun-2018

NAICS CODE / SIC | INDUSTRY TYPE
---|---
561920 | Manufacturing and Services

DESCRIPTION OF COMPANY'S NEVADA OPERATIONS

Manufacture permanent and temporary structures for tradeshows, special events, and museums

PROPOSED / ACTUAL NEVADA FACILITY ADDRESS | CITY / TOWN | COUNTY | ZIP
---|---|---|---
Two potential sites in North Las Vegas |  |  |  

WHAT OTHER STATES / REGIONS / CITIES ARE BEING CONSIDERED FOR YOUR COMPANY'S RELOCATION / EXPANSION / STARTUP?

Arizona, Utah
Section 5 - Complete Forms (see additional tabs at the bottom of this sheet for each form listed below)

Check the applicable box when form has been completed.

5 (A) ☐ Equipment List
5 (B) ☐ Employment Schedule
5 (C) ☑ Evaluation of Health Plan

Section 6 - Real Estate & Construction (Fill in either New Operations/Startup or Expansion, not both.)

<table>
<thead>
<tr>
<th>New Operations / Start Up - Plans Over the Next Ten Years</th>
<th>Expansions - Plans Over the Next 10 Years</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Part 1.</strong> Are you currently/planning on leasing space in Nevada?</td>
<td><strong>Part 1.</strong> Are you currently leasing space in Nevada?</td>
</tr>
<tr>
<td>If No, skip Part 2. If Yes, continue below:</td>
<td>If No, skip Part 2. If Yes, continue below:</td>
</tr>
<tr>
<td>What year(s)?</td>
<td>What year(s)?</td>
</tr>
<tr>
<td>How much space (sq. ft.)?</td>
<td>2012-2017</td>
</tr>
<tr>
<td>Annual lease cost of space:</td>
<td>160,000</td>
</tr>
<tr>
<td>Do you plan on making building tenant improvements?</td>
<td>Due to expansion, will you lease additional space?</td>
</tr>
<tr>
<td>If No, skip Part 2. If Yes *, continue below:</td>
<td>Yes</td>
</tr>
<tr>
<td>When to make improvements (month, year)?</td>
<td>Expanding at the current facility or a new facility?</td>
</tr>
<tr>
<td></td>
<td>New</td>
</tr>
<tr>
<td></td>
<td>What year(s)?</td>
</tr>
<tr>
<td></td>
<td>2018-2028</td>
</tr>
<tr>
<td></td>
<td>How much expanded space (sq. ft.)?</td>
</tr>
<tr>
<td></td>
<td>240,000</td>
</tr>
<tr>
<td></td>
<td>Annual lease cost of expanded space:</td>
</tr>
<tr>
<td></td>
<td>$1,200,000.00</td>
</tr>
<tr>
<td>Do you plan on making building tenant improvements?</td>
<td>Yes</td>
</tr>
<tr>
<td>If No, skip Part 2. If Yes *, continue below:</td>
<td>Expanding at the current facility or a new facility?</td>
</tr>
<tr>
<td>When to make improvements (month, year)?</td>
<td>New</td>
</tr>
<tr>
<td></td>
<td>What year(s)?</td>
</tr>
<tr>
<td></td>
<td>2018-2028</td>
</tr>
<tr>
<td></td>
<td>How much expanded space (sq. ft.)?</td>
</tr>
<tr>
<td></td>
<td>240,000</td>
</tr>
<tr>
<td></td>
<td>Annual lease cost of expanded space:</td>
</tr>
<tr>
<td></td>
<td>$1,200,000.00</td>
</tr>
<tr>
<td>Do you plan on making building tenant improvements?</td>
<td>Yes</td>
</tr>
<tr>
<td>If No, skip Part 2. If Yes *, continue below:</td>
<td>Expanding at the current facility or a new facility?</td>
</tr>
<tr>
<td>When to make improvements (month, year)?</td>
<td>New</td>
</tr>
<tr>
<td></td>
<td>What year(s)?</td>
</tr>
<tr>
<td></td>
<td>2018-2028</td>
</tr>
<tr>
<td></td>
<td>How much expanded space (sq. ft.)?</td>
</tr>
<tr>
<td></td>
<td>240,000</td>
</tr>
<tr>
<td></td>
<td>Annual lease cost of expanded space:</td>
</tr>
<tr>
<td></td>
<td>$1,200,000.00</td>
</tr>
</tbody>
</table>

* Please complete Section 7 - Capital Investment for New Operations / Startup.
* Please complete Section 7 - Capital Investment for Expansions below.

BRIEF DESCRIPTION OF CONSTRUCTION PROJECT AND ITS PROJECTED IMPACT ON THE LOCAL ECONOMY (Attach a separate sheet if necessary): 
### Section 7 - Capital Investment (Fill in either New Operations/Startup or Expansion, not both.)

<table>
<thead>
<tr>
<th>New Operations / Start Up</th>
<th>Expansions</th>
</tr>
</thead>
<tbody>
<tr>
<td>Building Purchase (if buying): $0</td>
<td>Building Purchase (if buying): $0</td>
</tr>
<tr>
<td>Building Costs (if building / making improvements): $0</td>
<td>Building Costs (if building / making improvements): $1,400,000</td>
</tr>
<tr>
<td>Land: $0</td>
<td>Land: $0</td>
</tr>
<tr>
<td>Equipment Cost: $0</td>
<td>Equipment Cost: $1,815,000</td>
</tr>
<tr>
<td>Total: $0</td>
<td>Total: $3,215,000</td>
</tr>
</tbody>
</table>

*Is the equipment purchase for replacement of existing equipment? No*

Current assessed value of personal property in NV: $224,000

(Must attach the most recent assessment from the County Assessor's Office.)

### Section 8 - Employment (Fill in either New Operations/Startup or Expansion, not both.)

<table>
<thead>
<tr>
<th>New Operations / Start Up</th>
<th>Expansions</th>
</tr>
</thead>
<tbody>
<tr>
<td>How many full-time equivalent (FTE*) employees will be created by the end of the first eighth quarter of new operations?: 18</td>
<td>How many full-time equivalent (FTE*) employees will be created by the end of the first eighth quarter of expanded operations?: 18</td>
</tr>
<tr>
<td>Average hourly wage of these new employees: $25.14</td>
<td>Average hourly wage of these new employees: $25.14</td>
</tr>
<tr>
<td>How many FTE employees prior to expansion?: 76</td>
<td>How many full-time equivalent (FTE*) employees will be created by the end of the first eighth quarter of expanded operations?: 18</td>
</tr>
<tr>
<td>Average hourly wage of these existing employees: $26.00</td>
<td>Average hourly wage of these new employees: $25.14</td>
</tr>
<tr>
<td>Total number of employees after expansion: 94</td>
<td>Total number of employees after expansion: 94</td>
</tr>
</tbody>
</table>

* FTE represents a permanent employee who works an average of 30 hours per week or more, is eligible for health care coverage, and whose position is a "primary job" as set forth in NAC 360.474.

**OTHER COMPENSATION (Check all that apply):**

- [ ] Overtime
- [ ] Merit increases
- [ ] Tuition assistance
- [ ] Bonus
- [ ] PTO / Sick / Vacation
- [ ] COLA adjustments
- [ ] Retirement Plan / Profit Sharing / 401(k)
- [ ] Other:

**BRIEF DESCRIPTION OF ADDITIONAL COMPENSATION PROGRAMS AND ELIGIBILITY REQUIREMENTS** (Attach a separate sheet if necessary):

### Section 9 - Employee Health Insurance Benefit Program

Is health insurance for employees and an option for dependents offered?: [ ] Yes (copy of benefit plan must be attached)  [ ] No

**Package includes (check all that apply):**

- [ ] Medical
- [x] Vision
- [ ] Dental
- [ ] Other: Life and Long Term Disability

**Qualified after (check one):**

- [ ] Upon employment
- [ ] Three months after hire date
- [ ] Six months after hire date
- [ ] Other:

**Health Insurance Costs:**

| Cost of health insurance for company (annual amount per employee): $10,033.20 |
| Health Plan annual out-of-pocket maximum (individual): $6,600.00 |

**Percentage of health insurance coverage by:**

| Company: 80% |
| Employee: 20% |

---

[SIGNATURE PAGE FOLLOWS]
Section 10 - Certification

I, the undersigned, hereby grant to the Governor’s Office of Economic Development access to all pertinent and relevant records and documents of the aforementioned company. I understand this requirement is necessary to qualify and to monitor for compliance of all statutory and regulatory provisions pertaining to this application.

Being owner, member, partner, officer or employee with signatory authorization for the company, I do hereby declare that the facts herein stated are true and that all licensing and permitting requirements will be met prior to the commencement of operations. In addition, I and/or the company’s legal counsel have reviewed the terms of the GOED Tax Abatement and Incentives Agreement, the company recognizes this agreement is generally not subject to change, and any material revisions have been discussed with GOED in advance of board approval.

Kevin Morgan
Name of person authorized for signature

COO / CFO
Title

Signature
02/07/2017
Date

Nevada Governor’s Office of Economic Development
555 E. Washington Ave., Ste 5400 • Las Vegas, Nevada 89101 • 702.486.2700 • (Fax) 702.486.2701 • www.diversifynevada.com
## Site Selection Factors

### Company Name: ASTOUND GROUP  
### County: Clark or North Las Vegas

### Section I - Site Selection Ratings

Directions: Please rate the select factors by importance to the company's business (1 = very low; 5 = very high). Attach this form to the Incentives Application.

<table>
<thead>
<tr>
<th>Factor</th>
<th>Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Availability of qualified workforce</td>
<td>4</td>
</tr>
<tr>
<td>Labor costs</td>
<td>5</td>
</tr>
<tr>
<td>Real estate availability</td>
<td>4</td>
</tr>
<tr>
<td>Real estate costs</td>
<td>5</td>
</tr>
<tr>
<td>Utility infrastructure</td>
<td>4</td>
</tr>
<tr>
<td>Utility costs</td>
<td>4</td>
</tr>
<tr>
<td>Transportation infrastructure</td>
<td>4</td>
</tr>
<tr>
<td>Transportation costs</td>
<td>4</td>
</tr>
<tr>
<td>State and local tax structure</td>
<td>5</td>
</tr>
<tr>
<td>State and local incentives</td>
<td>5</td>
</tr>
<tr>
<td>Business permitting &amp; regulatory structure</td>
<td>5</td>
</tr>
<tr>
<td>Access to higher education resources</td>
<td>4</td>
</tr>
</tbody>
</table>

### OTHER FACTORS & RATINGS:
## Section 1 - Capital Equipment List

Directions: Please provide an estimated list of the equipment [columns (a) through (c)] which the company intends to purchase over the two-year allowable period. For example, if the effective date of new / expanded operations begins April 1, 2015, the two-year period would be until March 31, 2017. Add an additional page if needed. For guidelines on classifying equipment, visit: tax.nv.gov/LocalGovt/PolicyPub/ArchiveFiles/Personal_Property_Manuals. Attach this form to the Incentives Application.

<table>
<thead>
<tr>
<th>Equipment Name/Description</th>
<th>(a) # of Units</th>
<th>(b) Price per Unit</th>
<th>(c) Total Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>WaterJet Cutting Machine</td>
<td>1</td>
<td>$185,000.00</td>
<td>$185,000.00</td>
</tr>
<tr>
<td>XY Cutter</td>
<td>1</td>
<td>$80,000.00</td>
<td>$80,000.00</td>
</tr>
<tr>
<td>Table Saw</td>
<td>1</td>
<td>$15,000.00</td>
<td>$15,000.00</td>
</tr>
<tr>
<td>5 Axis CNC machine</td>
<td>1</td>
<td>$285,000.00</td>
<td>$285,000.00</td>
</tr>
<tr>
<td>Laser Cutting Machine</td>
<td>1</td>
<td>$95,000.00</td>
<td>$95,000.00</td>
</tr>
<tr>
<td>Robotics</td>
<td>2</td>
<td>$45,000.00</td>
<td>$90,000.00</td>
</tr>
<tr>
<td>Automated Material Storage System</td>
<td>1</td>
<td>$450,000.00</td>
<td>$450,000.00</td>
</tr>
<tr>
<td>HP 3100 Latex Printer</td>
<td>1</td>
<td>$240,000.00</td>
<td>$240,000.00</td>
</tr>
<tr>
<td>Fotoba Cutting Machine</td>
<td>1</td>
<td>$65,000.00</td>
<td>$65,000.00</td>
</tr>
<tr>
<td>Misc Metal shop fabrication tools and equipment</td>
<td>1</td>
<td>$75,000.00</td>
<td>$75,000.00</td>
</tr>
<tr>
<td>Misc Wood shop fabrication tools and equipment</td>
<td>1</td>
<td>$125,000.00</td>
<td>$125,000.00</td>
</tr>
<tr>
<td>Misc Material handling small tools and equipment</td>
<td>1</td>
<td>$50,000.00</td>
<td>$50,000.00</td>
</tr>
<tr>
<td>Trailers</td>
<td>3</td>
<td>$20,000.00</td>
<td>$60,000.00</td>
</tr>
</tbody>
</table>

TOTAL EQUIPMENT COST: $1,815,000.00

Is any of this equipment* to be acquired under an operating lease?  
☐ Yes  ☑ No

*Certain lease hold equipment does not qualify for tax abatements
5(C) Evaluation of Health Plans Offered by Companies

Company Name: ASTOUND GROUP

Total Number of Full-Time Employees: 18

Average Hourly Wage per Employee: $25.14
Average Annual Wage per Employee (implied): $52,291.20

Annual Cost of Health Insurance per Employee: $10,033.20
Percentage of Cost Covered by:
  - Company: 80%
  - Employee: 20%

Health Plan Annual Out-of-Pocket Maximum: $6,600

Generalized Criteria for Essential Health Benefits (EHB)
[following requirements outlined in the Affordable Care Act and US Code, including 42 USC Section 18022]

Covered employee's premium not to exceed 9.5% of annual wage: 4.8% MMQ

Annual Out-of-Pocket Maximum not to exceed $6,600 (2015): $6,600 MMQ

Minimum essential health benefits covered (Company offers PPO):
- (A) Ambulatory patient services
- (B) Emergency services
- (C) Hospitalization
- (D) Maternity and newborn care
- (E) Mental health/substance use disorder/behavioral health treatment
- (F) Prescription drugs
- (G) Rehabilitative and habilitative services and devices
- (H) Laboratory services
- (I) Preventive and wellness services and chronic disease management
- (J) Pediatric services, including oral and vision care

No Annual Limits on Essential Health Benefits: □

I, the undersigned, hereby declare to the Governor's Office of Economic Development that the facts herein stated are true, and that I have attached sufficient plan information for GOED to independently confirm the same.

Kevin Morgan
Name of person authorized for signature

COO/CFO
Title

Signature

06-Feb-17
Date
### 5(B) Employment Schedule

**Company Name:** ASTOUND GROUP  
**County:** Clark or North Las Vegas

#### Section 1 - Full-Time Equivalent (FTE) Employees

Directions: Please provide an estimated list of full time employees [columns (a) through (d)] that will be hired and employed by the company by the end of the first eighth quarter of new / expanded operations. For example, if the effective date of new / expanded operations is April 1, 2015, the date would fall in Q2, 2015. The end of the first eighth quarter would be the last day of Q2, 2017 (i.e., June 30, 2017). Attach this form to the Incentives Application.

A qualified employee must be employed at the site of a qualified project, scheduled to work an average minimum of 30 per week, if offered coverage under a plan of health insurance provided by his or her employer, is eligible for health care coverage, and whose position of a “primary job” as set forth in NAC 360.474.

<table>
<thead>
<tr>
<th>New Hire Position Title/Description</th>
<th>(b) Number of Positions</th>
<th>(c) Average Hourly Wage</th>
<th>(d) Average Weekly Hours</th>
<th>(e) Annual Wage per Position</th>
<th>(f) Total Annual Wages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lead Fabricator</td>
<td>1</td>
<td>$26.00</td>
<td>40</td>
<td>$54,080.00</td>
<td>$54,080.00</td>
</tr>
<tr>
<td>Carpenter</td>
<td>4</td>
<td>$22.00</td>
<td>40</td>
<td>$45,760.00</td>
<td>$183,040.00</td>
</tr>
<tr>
<td>Staging Technician</td>
<td>2</td>
<td>$18.00</td>
<td>40</td>
<td>$37,440.00</td>
<td>$74,880.00</td>
</tr>
<tr>
<td>Warehouse Associate</td>
<td>2</td>
<td>$15.00</td>
<td>40</td>
<td>$31,200.00</td>
<td>$62,400.00</td>
</tr>
<tr>
<td>Project Manager</td>
<td>2</td>
<td>$36.00</td>
<td>40</td>
<td>$74,880.00</td>
<td>$149,760.00</td>
</tr>
<tr>
<td>Project Lead</td>
<td>1</td>
<td>$30.60</td>
<td>40</td>
<td>$63,648.00</td>
<td>$63,648.00</td>
</tr>
<tr>
<td>Account Manager</td>
<td>2</td>
<td>$30.00</td>
<td>40</td>
<td>$62,400.00</td>
<td>$124,800.00</td>
</tr>
<tr>
<td>AutoCAD Detailer</td>
<td>1</td>
<td>$32.00</td>
<td>40</td>
<td>$66,560.00</td>
<td>$66,560.00</td>
</tr>
<tr>
<td>Metal Worker</td>
<td>2</td>
<td>$25.00</td>
<td>40</td>
<td>$52,000.00</td>
<td>$104,000.00</td>
</tr>
<tr>
<td>Accounting Manager</td>
<td>1</td>
<td>$28.00</td>
<td>40</td>
<td>$58,240.00</td>
<td>$58,240.00</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td>18</td>
<td></td>
<td></td>
<td>$25.14</td>
<td>$941,408.00</td>
</tr>
</tbody>
</table>

#### Section 2 - Employment Projections

Directions: Please estimate full-time growth in Section 2, complete [columns (b) through (c)]. These estimates are used for state economic impact and net tax revenue analysis that this agency is required to report. The company will not be required to reach these estimated levels of employment.

<table>
<thead>
<tr>
<th>(a) Year</th>
<th>(b) Number of FTE(s) Projected</th>
<th>(c) Average Hourly Wage</th>
<th>(d) Payroll</th>
</tr>
</thead>
<tbody>
<tr>
<td>3-Year</td>
<td>10</td>
<td>$27.00</td>
<td>$561,600.00</td>
</tr>
<tr>
<td>4-Year</td>
<td>12</td>
<td>$27.50</td>
<td>$686,400.00</td>
</tr>
<tr>
<td>5-Year</td>
<td>14</td>
<td>$28.00</td>
<td>$815,360.00</td>
</tr>
</tbody>
</table>
NEVADA STATE BUSINESS LICENSE

ASTOUND GROUP
Nevada Business Identification # NV20121031532

Expiration Date: January 31, 2018

In accordance with Title 7 of Nevada Revised Statutes, pursuant to proper application duly filed and payment of appropriate prescribed fees, the above named is hereby granted a Nevada State Business License for business activities conducted within the State of Nevada.

Valid until the expiration date listed unless suspended, revoked or cancelled in accordance with the provisions in Nevada Revised Statutes. License is not transferable and is not in lieu of any local business license, permit or registration.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the Great Seal of State, at my office on November 2, 2016

BARBARA K. CEGAVSKE
Secretary of State

You may verify this license at www.nvsos.gov under the Nevada Business Search.

License must be cancelled on or before its expiration date if business activity ceases. Failure to do so will result in late fees or penalties which by law cannot be waived.
We live to dream the impossible, create the unexpected and dare to be extraordinary.
ASTOUND IS AN AWARD WINNING DESIGN & FABRICATION HOUSE BUILDING BRAND EXPRESSIONS, EXPERIENCES & ENVIRONMENTS.
ABOUT US

266,500 SQ FT
COMBINED PRODUCTION AND WAREHOUSE SPACE

ESTABLISHED IN
2001

DELOITTE'S
BEST MANAGED
COMPANY

DEDICATED DESIGN &
CREATIVE STUDIO

190+
EMPLOYEES ACROSS
NORTH AMERICA,
ASIA AND EUROPE

30+
COUNTRIES

SPECIALTY
FABRICATION
EXPERTS

350+
HAPPY CLIENTS

REVOLUTIONARY
ONLINE INVENTORY
MANAGEMENT SYSTEM

TURNKEY PROJECT
MANAGEMENT
<table>
<thead>
<tr>
<th>GoPro</th>
<th>NVIDIA</th>
<th>MasterCard</th>
<th>SEGA</th>
<th>MOEN</th>
<th>NOKIA (Connecting People)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>McDonalds</td>
<td>Deloitte</td>
<td>BMW</td>
<td>Nike</td>
<td>Samsung</td>
<td>Volkswagen</td>
</tr>
<tr>
<td></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>BBC America</td>
<td>Coca-Cola</td>
<td>KIA</td>
<td>Porsche</td>
<td>Mitsubishi</td>
<td>CBS Interactive</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Verizon</td>
<td>Canon</td>
<td>VirginMobile</td>
<td>Otter</td>
<td>Audi</td>
<td>Ford</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Blizzard</td>
<td>Mozilla</td>
<td>HP</td>
<td>IGN</td>
<td>Box</td>
<td>Rock Band</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Disney</td>
<td>EllisDon</td>
<td>Cadillac</td>
<td>dyson</td>
<td>WestJet</td>
<td></td>
</tr>
</tbody>
</table>
GLOBAL PROJECTS
DESIGN & CREATIVE STUDIO
Toronto, Canada
OFFICE & PRODUCTION FACILITY
Las Vegas, NV
BUSINESS DEVELOPMENT OFFICE
San Francisco, CA
OFFICE & PRODUCTION FACILITY
Oakville, Canada
OUR FACILITIES

HEAD OFFICE AND CANADIAN FABRICATION FACILITY

1215A North Service Road West
Oakville, ON, L6M 2W2
Canada

T +1.905.465.0474
info@astoundgroup.com

AREA: 80,000 ft²

DEPARTMENTS:
Account Management, Project Management, Detailing, Accounting, IT, Admin, Operations

DESIGN STUDIO

28 Atlantic Avenue
Toronto, ON, M6K 1X8
Canada

T +1.905.465.0474
info@astoundgroup.com

AREA: 4,000 ft²

DEPARTMENTS:
Design, Marketing, Solutions & Estimating, Business Development

US OFFICE AND FABRICATION FACILITY

6945 Speedway Boulevard H101-103
Las Vegas, NV 89115
USA

T +1.702.462.9718
info@astoundgroup.com

AREA: 180,000 ft²

DEPARTMENTS:
Account Management, Project Management, Detailing, Operations

US BUSINESS STUDIO

366 Clementina Street
San Francisco, CA 94103
USA

T +1.702.462.9718
info@astoundgroup.com

AREA: 2,500 ft²

DEPARTMENTS:
Business Development, Account Management
WE UNDERSTAND THE PEOPLE WHO ARE RELEVANT TO YOU, SO YOU CAN BE WHAT’S RELEVANT TO THEM.
Inspirational architectural design, quality fabrication and authentic customer service form the backbone of ASTOUND. We bring our unexpected design approach to each and every one of our projects and guide our clients every single step of the way.

ASTOUND delivers exceptional brand experiences for our clients that elevate awareness levels, and leave lasting impressions. With extensive experience designing and executing live events around the world, our seasoned strengths include brand and product launches, press events, trade shows, conferences, grand openings, sports and entertainment events, and more.

ASTOUND partners with the world’s top agencies and architecture firms to develop and deliver permanent features, live events, museum interiors, traveling exhibitions, and more. ASTOUND’s multidisciplinary team of architects, designers, installers and project managers have the knowledge and ability to deliver nearly anything imaginable, anywhere in the world.

ASTOUND was founded to serve the needs of the high tech space for their exhibits and events. Our people have a key appreciation for how technology has transformed the world around us and how we do business. For the ASTOUND brand, leading the event industry from a technology perspective is one of our key objectives.
ASTOUND partners with the world’s top agencies and architecture firms to develop and deliver permanent features, live events, museum interiors, traveling exhibitions, and more.

Once key objectives are scaled and project requirements are addressed, we don’t stop there, and that includes manufacturing and fabrication. It’s the last stage that can often be the trickiest—and for us, the most rewarding.
VIRTUAL REALITY

We literally place the REALITY into Virtual Reality (VR) for our clients. This interactive tool grants clients to experience their physical space or structure before fabrication even starts. For the past 2 years, we have developed a number of VR capabilities in-house using leading hardware from Oculus Rift and Unreal Engine.

Soon, we will provide clients with the option to visit our studio and work directly with designers to build spaces completely in VR using gesture controls as well as access our asset catalogue.
ASTOUND recently launched a revolutionary IMS (Inventory Management System), to allow for company-wide visibility of rental inventory, including the capability for clients to view and manage their assets. The customer portal allows clients to see the inventory we have for rent in addition to their owned inventory, and allows them to utilize the “What’s New” feature to see new items in our inventory in real time, giving ASTOUND clients a window into our IMS tool.
“Everyone at ASTOUND is united by a single promise we make—to deliver an unparalleled customer experience.”

**WE KNOW THAT WITH EVERY DAY & EVERY TOUCHPOINT WE’RE HANDLING THE VERY HEART OF OUR CLIENT’S BRANDS – PEOPLE**

We build true partnerships with our customers, and our work consistently begins with their goals and challenges. We think about our customers’ customers and the experience they will have as a result of our work.
PROJECT PROFILES
OBJECTIVE
Create a visually impactful and seamless way to showcase CNET’s real-time content across their three activations at the show.

SOLUTION
A sleek new booth design for the 75’ x 60’ space integrated the tech leader’s updated branding and booth requirements, all the while ensuring A/V requirements were functional across the three spaces.
OBJECTIVE

To design and build a new booth reflective of the forward-thinking brand and provide an avenue for launch of a new line of products and digital media software.

SOLUTION

A double deck, interactive and modular 115’ x 70’ booth design that uniquely displayed GoPro’s new products and immersed its visitors in the brand. The double deck booth included 8 meeting rooms, an 8-foot tall curved LED ribbon spanning over 80 feet, a hospitality bar, custom built mannequin product displays, 3 storage rooms, a tech room, and a 780 square foot theatre.
Coca-Cola

OBJECTIVE
Celebrate and pay homage to the 100th anniversary of the Coca-Cola contour bottle.

SOLUTION
Turnkey fabrication and project management of two identical experiential traveling exhibition "kits" that could withstand varying weather conditions for up to 10 locations around the world.

WATCH VIDEO
30 COUNTRIES

2500 INCREDIBLE STORIES

1 MILLION+ POSITIVE CONNECTIONS

350 HAPPY CLIENTS