

**Xtreme Manufacturing, LLC**  
**Catalyst Fund**  
**Application (TTC)**  
**to**  
**Governor's Office Of Economic**  
**Development**



**Governor's Office of Economic Development**

**Las Vegas 702-486-2700**  
**Reno 775-687-9900**  
**Toll Free 800-336-1600**

## Applicant Information

BUSINESS SUBMITTING: **Xtreme Manufacturing, LLC**

Authorized Representative

Name: Don F. Ahern

Title: Chairman

Organization: Xtreme Manufacturing, LLC

Street Address: 8350 Eastgate Road, Henderson, NV 89015

Mailing Address: 8350 Eastgate Road, Henderson, NV 89015

Phone Number: 702-636-2969

Email Address: [keithw@ahern.com](mailto:keithw@ahern.com)

To the best of my knowledge and belief, the information contained in this Catalyst Fund Application is true and correct, as evidenced by my signature below.

Signature

  
\_\_\_\_\_  
(Company Representative)

Date

8/28/2017

## **BUSINESS SUMMARY**

### **Describe the proposed new business or expansion in a brief summary including the applicant's business structure:**

Xtreme Manufacturing is a manufacturing company with their corporate headquarters and manufacturing operations in Henderson, NV. This proposed project will consist of the construction of a brand new 79,000 square foot building at the company's current campus in the City of Henderson. Within the next 24 months, the company intends on hiring at least 200 new positions, almost doubling the company's headcount in Henderson.

Attach a copy of a company presentation

Total personal property investment - \$8,000,000.00

Projected start date – Q3 2017                      Completion date - TBD

Attach a schedule of jobs created with skills identified

Number of primary jobs that will be new to Nevada - 244 (over 5 years)

Average wage of new jobs – \$18.67

Cost of employee healthcare benefits (annual premiums paid by employer) - \$4,931.88

Percentage paid by employer – 73%

Healthcare Summary (check all that apply):

Medical     Dental     Vision     Disability     Life Insurance     Dependent Coverage

Attach a schedule of employee benefits used in recruiting

Other Employee Benefits – Overtime, PTO, Merit Increases, Retirement Plan / Profit Sharing / 401(k)

- |                                                                    |                                                       |
|--------------------------------------------------------------------|-------------------------------------------------------|
| <input checked="" type="checkbox"/> Construct New Facility         | <input type="checkbox"/> New Business / Start-up      |
| <input type="checkbox"/> Expand/Renovate Existing Facility         | <input type="checkbox"/> Relocation from Out-of-State |
| <input checked="" type="checkbox"/> Purchase Machinery & Equipment | <input type="checkbox"/> Relocation within Nevada     |

## INDUSTRY CLUSTER

- |                                                 |                                                    |                                                          |
|-------------------------------------------------|----------------------------------------------------|----------------------------------------------------------|
| <input type="checkbox"/> Aerospace and Defense  | <input type="checkbox"/> Health & Medical Services | <input type="checkbox"/> Mining & Materials              |
| <input type="checkbox"/> Agriculture            | <input type="checkbox"/> Logistics & Operations    | <input type="checkbox"/> Renewable Energy                |
| <input type="checkbox"/> Business IT Ecosystems | <input checked="" type="checkbox"/> Manufacturing  | <input type="checkbox"/> Tourism, Gaming & Entertainment |
| <input type="checkbox"/> Other                  |                                                    |                                                          |

### **A Statement of project relevance to supply chains, sectors and clusters targeted by the State Plan for Economic Development:**

The Xtreme Manufacturing, LLC's expansion would bring a significant contribution to the Manufacturing sector in the Las Vegas region and the State of Nevada. This project aligns with the State plan to create good paying jobs and diversifying the Local and State economy in value-add industries such as manufacturing. This project will have a direct increased benefit to the the company's existing supply chain both in and out of the region.

## GRANT SUMMARY

### **Amount Requested:**

Award Per Primary Job: Period 1: \$3,000, Period 2: \$3,000

### **Disbursement Terms:**

PERIOD 1 – 12 month period ending March 31, 2018, award of \$3,000 per job for up to 100 new primary jobs. Must create at least 50 new primary jobs during this period to qualify.

PERIOD 2 – 12 month period ending March 31, 2019, award of \$3,000 per job for up to 100 new primary jobs in addition to the jobs created in Period 1. Must create at least 50 new primary jobs during this period to qualify.

\*The average wage in each year must be \$18.50 per hour or greater and healthcare coverage must be provided to all employees.

\*The company must meet a total of at least 50% of the maximum job creation in each period to be eligible for an award in that period. Jobs created in excess of the maximum in a specific period may be rolled toward the next period.

Maximum Payment per Year:  
Period 1: \$300,000;  
Period 2: \$300,000;

\*The maximum aggregate amount paid under this program shall not exceed \$600,000.

**The Proposed plans, projects, or programs to which the grant will apply:**

The grant will be used to offset costs associated with the hiring and onboarding of the new employees for this expansion. This expansion will consist of increased manufacturing and fabrication capacity at the Henderson campus.

**The expected benefits of the grant expressed as jobs, investments, and wage levels:**

Xtreme Manufacturing, LLC plans to hire 244 full-time employees over a five year period and provide an average hourly wage of \$18.67, along with above average health insurance and other employee benefits. The company is also estimating a capital investment of over \$8,000,000 in just a two-year period.

**A statement on the significance of this grant to the company's described plans:**

This grant will enable Xtreme Manufacturing, LLC to immediately recruit, hire, and onboard employees to get this business expansion started as soon as possible. Since these funds can be customized in their use, it will allow the company to use the funds to successfully hire their new workforce. In addition, the funds can be used to have this new workforce go through the organization's rigorous onboarding program that will ensure that the has the necessary skills to be successful. Thus, making the project and the company successful as well.

**A statement on the estimated return-on-investment to the state in job creation, wage levels and capital investment for the term of the proposed grant:**

**ECONOMIC IMPACT ESTIMATES\*\* (10-Year Cumulative)**

Total Jobs Supported\*\* 394  
 Total Payroll Supported \$149,679,477  
 Total Output Estimate \$667,302,604

\*\* Estimate includes jobs, payroll & output by the company assisted as well as the secondary impacts to other local businesses. These impacts only reflect first year jobs required under the company's abatement application.

**NEW TAX REVENUE ESTIMATES (10-Year Cumulative)**

**Local Taxes**

Property	\$1,535,247	\$6,004,525	<b>\$7,539,772</b>
Sales	\$423,556	\$2,724,109	<b>\$3,147,665</b>
Lodging	\$0	\$133,501	<b>\$133,501</b>

**State Taxes**

Property	\$83,969	\$349,621	<b>\$433,590</b>
Sales	\$295,538	\$928,013	<b>\$1,223,551</b>
Modified Business	\$936,618	\$860,923	<b>\$1,797,541</b>
Lodging	\$0	\$45,057	<b>\$45,057</b>

<b>Total</b>	<b>\$3,274,928</b>	<b>\$11,045,749</b>	<b>\$14,320,677</b>
--------------	--------------------	---------------------	---------------------

<b>COST-BENEFIT ASSESSMENT**</b>	Econ. Impact/Abated \$	New Tax/Abated \$
	\$700	\$15.03

\*\* Does not include impacts related to the Catalyst Fund grant.

**A statement of the fiscal character of the company:**

See attached financial statements

- Schedule of jobs to be created during Catalyst Fund grant period (Exhibit "A")**
- Schedule of proposed employee health insurance benefits (Exhibit "B")**
- 3-year financial statements for the business, audited preferred (Exhibit "C")**