

**STATE OF NEVADA
GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT
BOARD MEETING
April 28, 2014**

The meeting of the Board of Economic Development was called to order by Governor Brian Sandoval at 1:00 p.m. in the Grant Sawyer Building, Governor's Board Room, 555 E. Washington Ave, Room 5100, Las Vegas, Nevada, 89101 and the Nevada State Capitol Building, The Guinn Room, 101 S. Carson Street, Carson City, Nevada, 89701 via video conference.

1. ROLL CALL/CALL TO ORDER

BOARD MEMBERS PRESENT

Governor Brian Sandoval, State of Nevada via teleconference
Secretary of State Ross Miller, State of Nevada via teleconference
Mr. Benny Yerushalmi, Owner, The Jewelers of Nevada via teleconference
Ms. Kathleen Drakulich, Attorney, McDonald Carano Wilson via teleconference
Mr. Sam Routson, Chief Administrative Officer, Winnemucca Farms via teleconference
Dr. Weldon Havins, Director, Medical Jurisprudence and Ophthalmology, Touro University Nevada via teleconference
Mr. Daniel Klaich, Chancellor, Nevada System of Higher Education (NSHE) via teleconference

BOARD MEMBERS ABSENT AND EXCUSED

Lt. Governor Brian Krolicki, State of Nevada
Mr. Rob Roy, CEO/Founder, Switch
Mr. Victor Chaltiel, Founder/Chairman, Redhills Ventures, LLC

STAFF MEMBERS PRESENT

Mr. Steve Hill, Executive Director, Governor's Office of Economic Development (GOED)
Mr. Brad Mamer, Director of Business Development, GOED
Ms. Lauren Hawkins, Administrative Assistant, GOED
Ms. Shante Willis, Administrative Assistant, GOED
Ms. Maria Guideng, Business Development Analyst, GOED
Ms. Vera Adams, Executive Assistant, GOED
Ms. Henna Rasul, Office of the Attorney General
Ms. Nicole Lamboley, Office of the Secretary of State

GUESTS PRESENT

Mr. Morgan Bunker, LVGEA
Mr. Tony Curtis, Sofidel
Mr. Jeff McGeachy, City of Las Vegas
Assemblywoman Irene Bustamante Adams

2. PUBLIC COMMENT

Governor Sandoval opened public comment. No public comment.

3. GOVERNOR SANDOVAL'S COMMENTS

Governor Sandoval welcomed the Board members and guests and noted that the Canadian Trade Mission had just concluded. Governor Sandoval thought the trade mission went extremely well and complimented the GOED staff involved for all of their hard work.

4. ABATEMENT APPLICATIONS FOR BOARD APPROVAL:

A. SOFIDEL AMERICA CORP.

- **SALES TAX ABATEMENT**
- **MODIFIED BUSINESS TAX ABATEMENT**
- **PERSONAL PROPERTY TAX ABATEMENT**

Mr. Morgan Bunker with LVGEA presented Sofidel America Corporation's abatement application. Sofidel is a European manufacturer of paper tissue products for consumer and commercial use with current operations in 13 countries. After its acquisition of Cellynne, a United States paper tissue product manufacturer, Sofidel America took over three existing manufacturing facilities located in Haines City, FL, Green Bay, WI, and Henderson, NV. This abatement application is for Sofidel's planned Phase 1 expansion which includes \$9.3 million in capital equipment, and the addition of 21 employees at an hourly wage of \$21.24 at its Henderson facility.

Mr. Bunker introduced Mr. Tony Curtis, Chief Executive Officer for Sofidel America. Mr. Curtis thanked Governor Sandoval and the Board for their time and reviewed a company presentation. Mr. Curtis explained Sofidel's commitment to sustainability, and noted that the company is an industry leader in sustainable investments. Mr. Curtis highlighted Sofidel's overall strategy in North America which includes growth for all of their existing factories, the expansion of sustainable technology, and a renewed focus on both consumer and commercial tissue markets. For its Nevada operations, Mr. Curtis said this includes a planned tenfold expansion in the southwestern market, with a special emphasis of growth in southern California.

Governor Sandoval asked how many people are currently employed at the Henderson facility. Mr. Curtis replied there are around 25 people currently employed at the Henderson facility. Governor Sandoval asked how likely it would be for Phase 2 to follow in the same location as Phase 1. Mr. Curtis stated the company believed that once Phase 1 was completed, Phase 2 will quickly follow.

Governor Sandoval asked if the Board's decision was instrumental to Sofidel making the commitment to expand their Henderson facility. Mr. Curtis stated the Board's approval was a crucial part of this planned expansion, and assuming a positive decision from the

Board, he was prepared to meet with Sofidel's board next week to recommend the expansion plan for the Henderson location.

Governor Sandoval thanked Mr. Curtis and asked if he has had a positive experience in Henderson. Mr. Curtis responded the company has been very pleased with its Nevada factory.

A MOTION WAS MADE BY MR. BENNY YERUSHALMI TO APPROVE THIS APPLICATION FOR TAX ABATEMENTS FOR SOFIDEL AMERICA CORPORATION; THIS MOTION WAS SECONDED BY DR. WELDON HAVINS. THE MOTION PASSED UNANIMOUSLY.

5. NICOLAS & CO. – AMENDMENT TO APPLICANT NAME ON PREVIOUSLY APPROVED CATALYST FUND APPLICATION FOR BOARD APPROVAL

Mr. Steve Hill explained the original Catalyst Fund grant was approved for Nicholas & Co., LLC. Mr. Hill stated the company has a number of subsidiaries, and has requested the Board consider the previously approved Catalyst Fund grant be granted to its wholly-owned Nevada subsidiary, Nicholas & Co. Foodservice, LLC. This affiliate would complete all construction and operate the new plant. Mr. Hill stated the amended application before the Board reflects this name change.

A MOTION WAS MADE BY MR. YERUSHALMI TO AMEND THE PREVIOUSLY APPROVED CATALYST FUND AWARD FOR NICOLAS & CO., LLC TO NOW READ NICHOLAS & CO. FOODSERVICE, LLC; THIS MOTION WAS SECONDED BY MR. SAM ROUTSON. THE MOTION PASSED UNANIMOUSLY.

6. PUBLIC COMMENTS

Mr. Hill thanked everyone for taking the time to participate in this special board meeting. Mr. Hill said GOED believes the Sofidel expansion is a great opportunity for Henderson and southern Nevada.

Governor Sandoval thanked everyone for participating in the meeting.

7. ADJOURNMENT

A MOTION WAS MADE BY MR. YERUSHALMI TO ADJOURN THE BOARD MEETING; THIS MOTION WAS SECONDED BY MR. ROUTSON. THE MOTION PASSED UNANIMOUSLY. THE MEETING ADJOURNED AT 1:30 P.M.