# Scientific Games Corporation Catalyst Fund Application (TTC) to Governor's Office Of Economic Development



**Governor's Office of Economic Development** 

Reno 775-687-9900 Toll Free 800-336-1600

# **Applicant Information**

BUSINESS SUBMITTING: Scientific Games Corporation
Authorized Representative
Name: Todd Clark
Title: Vice President, Global Facility Services
Organization: Scientific Games Corporation
Street Address: 6601 Bermuda Road, Las Vegas, NV 89119
Mailing Address: 6601 Bermuda Road, Las Vegas, NV 89119
Phone Number: 702-532-7176
Email Address: todd.clark@scientificgames.com
To the best of my knowledge and belief, the information contained in this Catalyst Fund Application is true and correct, as evidenced by my signature below.
Signature Date 3/7/18  (Company Representative)

# **BUSINESS SUMMARY**

# Describe the proposed new business or expansion in a brief summary including the applicant's business structure:

The proposed expansion would centralize many of the corporate functions from across the US, as well as the company's game development teams into Nevada. Scientific Games Corporation is a publicly traded company that was recently incorporated into Nevada.

■ Attach a copy of a company presentation					
Total real property investment - \$5,000,000					
Total personal property investment - \$2,000,000					
Projected start date – <u>TBD</u> Completion date - <u>TBD</u>					
Attach a schedule of jobs created with skills identified					
Number of primary jobs that will be new to Nevada - 195 Average wage of new jobs - \$30.55					
Cost of employee healthcare benefits (annual premiums paid by employer) - \$6,509					
Percentage paid by employer — 80%					
Healthcare Summary (check all that apply):					
☑ Medical ☑ Dental ☑ Vision ☒ Disability ☒ Life Insurance ☒ Dependent Coverage					
Attach a schedule of employee benefits used in recruiting					
Overtime, PTO/Sick/Vacation, Merit Increases, Tuition Assistance, Retirement Plan/ Profit Sharing 401(k)					

# Governor's Office of Economic Development Catalyst Fund Application (TTC) from Business Applicant

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PROJECT CHARACTERIS	TICS (Check all that apply)			
<ul><li></li></ul>		<ul><li>New Business / Start-up</li><li>⊠ Relocation from Out-of-State</li><li>☐ Relocation within Nevada</li></ul>		
INDUSTRY CLUSTER				
<ul><li>□ Aerospace and Defense</li><li>□ Agriculture</li><li>□ Business IT Ecosystems</li><li>□ Other</li></ul>	<ul><li>☐ Health &amp; Medical Services</li><li>☐ Logistics &amp; Operations</li><li>☐ Manufacturing/HQ</li></ul>	Mining & Materials Renewable Energy Tourism, Gaming & Entertainment		
A Statement of project relevance to supply chains, sectors and clusters targeted by the State Plan for Economic Development:				
Scientific Games Corporation is a leading developer of technology-based products and services and associated content for worldwide gaming and lottery markets. The Company's portfolio includes instant and draw-based lottery games; electronic gaming machines and game content; server-based lottery and gaming systems; sports betting technology; loyalty and rewards programs; and social, mobile and interactive content and services.				
GRANT SUMMARY				
Amount Requested:		·		
Award Per FTE: Period 1 - \$9,50	00, Period 2 and 3 - \$9,000			
Disbursement Terms:				
Period 1 award: \$9,500 per new job created up to 50 jobs at an average wage of at least \$34 per hour. The period would start from the approval of the award and end no later than June 15, 2018.				
Period 2 award: \$9,000 per new job crestart from June 1, 2018 and end no late	eated up to 100 jobs at an average wage of at er than June 15, 2019.	least \$34 per hour. The period would		
Period 3 award: \$9,000 per new job crestart from June 1, 2019 and end no late	eated up to 50 jobs at an average wage of at leer than June 15, 2020.	east \$34 per hour. The period would		
*Any additional jobs created in each pe award will be given unless 50% of the	eriod can roll into the next period if they are sti maximum jobs created is met.	Il in place at the end of the period. No		
Maximum Payment per Year: Period 1: \$475,000 Period 2: \$900,000 Period 3: \$450,000				

\*The maximum aggregate amount paid under this program shall not exceed \$1,825,000

### The Proposed plans, projects, or programs to which the grant will apply:

The grant will be used to relocate and train new employees to the region.

### The expected benefits of the grant expressed as jobs, investments, and wage levels:

Scientific games Corporation plans to hire 50 full-time employees in the next year paying a wage over \$30 per hour, along with above average health insurance and other employee benefits.

### A statement on the significance of this grant to the company's described plans:

The task of potentially planning for a new facility, while training a new workforce and remaining operational is significant. Given the task to find a cost-effective location, and the significant risk it entails, the granting of financial assistance is a material factor in the overall decision making process to move forward with the project in Nevada or remain in place and expand at our current location.

# A statement on the estimated return-on-investment to the state in job creation, wage levels and capital investment for the term of the proposed grant:

ECONOMIC IMPACT ESTIMATES\*\* (10-Year Cumulative)

Total Jobs Supported\*\* 789
Total Payroll Supported \$350,811,580
Total Output Estimate \$1,537,223,650

NEW TAX REVENUE ESTIMATES (10-Year Cumulative)

Local Taxes	Direct	Indirect	Total
Property	\$517,436	\$11,900,361	\$12,417,797
Sales	\$203,125	\$6,384,635	\$6,587,760
Lodging	\$0	\$593,997	\$593,997
State Taxes			
Property	\$28,301	\$565,696	\$593,997
Sales	\$105,000	\$2,175,032	\$2,280,032
Modified Business	\$1,898,372	\$2,420,664	\$4,319,036
Lodging	<u>\$0</u>	<u>\$200,474</u>	<u>\$200,474</u>
Total	\$2,752,234	\$24,240,859	\$26,993,093

<sup>\*\*</sup> Does not include impacts related to the Catalyst Fund grant.

<sup>\*\*</sup> Estimate includes jobs, payroll & output by the company assisted as well as the secondary impacts to other local businesses. These impacts only reflect first year jobs required under the company's abatement application.

### A statement of the fiscal character of the company:

See attached financial statements

- Schedule of jobs to be created during Catalyst Fund grant period (Exhibit "A")
- Schedule of proposed employee health insurance benefits (Exhibit "B")
- □ 3-year financial statements for the business, audited preferred (Exhibit "C")