# **ECONOMIC DEVELOPMENT**

October 30, 2014

Governor Brian Sandoval One Hundred One North Carson Street Carson City, Nevada 89701

Richard Combs, Director, Legislative Counsel Bureau 401 South Carson Street Carson City, Nevada 89701

Re: NRS 231.1577 Catalyst Fund Annual Report

#### Gentlemen:

Pursuant to NRS 231.1577, the Governor's Office of Economic Development is submitting the required Catalyst Fund summary for the period covering November 1, 2013 through October 31, 2014 for transmittal to the next session of the Legislature.

- a) The amount of grants and loans awarded from the Catalyst Account: \$8,857,500;
- b) The amount of all grants, gifts and donations to the Catalyst Account from public and private sources: **None**;
- c) The number of businesses which have been created or expanded in this State, or which have relocated to this State, because of grants and loans from the Catalyst Account: 13; and
- d) The number of jobs which have been created or saved because of grants and loans from the Catalyst Account: **3,440.**

In addition to these results, attached please find a summary of the approvals during this period, as well as individual summaries for each awarded company.

Gratefully yours,

**Brad Mamer** 

**Director of Business Development** 

### **GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT**

## **Approved Catalyst Fund Grants**

As of October 31, 2014

Ref	Board Approval	Company Name	Target Sector	City/County RDA	Jobs	Average Wage	Total Grant	Grant per Job		Term
C1	Dec-2012	Take Two Interactive Software	Info Tech (Software Dev)	LV / LVGEA	150	\$18.00	\$ 600,000	\$	4,000	5 years
C2	Mar-2013	Cristek Interconnects, Inc.	Aerospace / Defense	Douglas Co. / NNDA	50	\$24.93	\$ 200,000	\$	4,000	3 years
С3	Mar-2013	Nicholas & Company	Logistics & Ops (Food Distrib)	NLV / LVGEA	125	\$26.25	\$ 625,000	\$	5,000	5 years
C4	Mar-2013	SolarCity Corporation	Clean Energy	Clark Co. / LVGEA	800	\$21.31	\$ 1,200,000	\$	1,500	3 years
<b>C</b> 5	July-2013	Ardagh Metal Packaging, Inc.	Manufacturing	Storey Co. / EDAWN	140	\$24.18	\$ 630,000	\$	4,500	4 years
C6	July-2013	New Logic Research	Manufacturing (Health Care)	Douglas Co. / NNDA	30	\$30.01	\$ 75,000	\$	2,500	3 years
С7	July-2013	Pathion, Inc.	Clean Energy	Henderson / LVGEA	50	\$44.72	\$ 200,000	\$	4,000	2 years
С8	July-2013	Torchmate-Lincoln Cutting	Manufacturing	Reno / EDAWN	40	\$17.73	\$ 125,000	\$	3,125	2 years
<b>C9</b>	Sept-2013	Barclays, PLC	Info Tech (Financial Srvcs)	Henderson / LVGEA	1,005	\$14.25	\$ 1,875,000	\$	1,866	4 years
C10	Sept-2013	Kareo, Inc.	Info Tech (Med Offc PMS)	TBD / LVGEA	300	\$20.54	\$ 750,000	\$	2,500	3 years
C11	Nov-2013	Garlock Printing	Manufacturing (Flex Pak Printing)	Reno / EDAWN	175	\$18.04	\$ 577,500	\$	3,300	4 years
C12	Dec-2013	Cannon Safe	Manufacturing (Start-Finish Safes)	Henderson / LVGEA	275	\$18.16	\$ 1,100,000	\$	4,000	4 years
C13	Oct-14	CatamaranRX	Medical Services (PBM)	Clark County / LVGEA	300	\$23.10	\$ 900,000	\$	3,000	3 years
		APPROVED GRANTS		_	3,440	\$17.48	\$ 8,857,500	\$	2,575	
		PENDING GRANTS		_			\$ 1,150,000			
		OTAL APPROVED/PENDING GRANTS					\$ 10,007,500			
	TOTAL	APPROPROPRIATIONS (THRU FY15)					\$ 11,500,000	1		
		AVAILABLE APPROPRIATIONS					\$ 1,492,500	į		

### **GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT**

## **Scheduled Catalyst Fund Grant Payments**

As of October 31, 2014

Ref	Board	Company Name	FY 2015		FY 2016		FY 2017		FY 2018		FY 2019		
	Approval	Company Name	2	2014-2015		2015-2016		2016-2017	2017-2018		2018-2019		TOTAL
C1	Dec-2012	Take Two Interactive Software	\$	240,000	\$	120,000	\$	120,000	\$	120,000	\$	-	\$ 600,000
C2	Mar-2013	Cristek Interconnects, Inc.	\$	80,000	\$	60,000	\$	60,000	\$	-	\$	-	\$ 200,000
C3	Mar-2013	Nicholas & Company	\$	340,000	\$	75,000	\$	70,000	\$	70,000	\$	70,000	\$ 625,000
C4	Mar-2013	SolarCity Corporation	\$	400,000	\$	400,000	\$	400,000	\$	-	\$	-	\$ 1,200,000
<b>C5</b>	July-2013	Ardagh Metal Packaging, Inc.	\$	360,000	\$	90,000	\$	90,000	\$	90,000	\$	-	\$ 630,000
C6	July-2013	New Logic Research	\$	30,000	\$	25,000	\$	20,000	\$	-	\$	-	\$ 75,000
<b>C7</b>	July-2013	Pathion, Inc.	\$	-	\$	100,000	\$	100,000	\$	-	\$	-	\$ 200,000
C8	July-2013	Torchmate-Lincoln Cutting	\$	75,000	\$	50,000	\$	-	\$	-	\$	-	\$ 125,000
<b>C9</b>	Sept-2013	Barclays, PLC	\$	500,000	\$	475,000	\$	450,000	\$	450,000	\$	-	\$ 1,875,000
C10	Sept-2013	Kareo, Inc.	\$	250,000	\$	250,000	\$	250,000	\$	-	\$	-	\$ 750,000
C11	Nov-2013	Garlock Printing	\$	82,500	\$	165,000	\$	165,000	\$	165,000	\$	-	\$ 577,500
C12	Dec-2013	Cannon Safe	\$	-	\$	200,000	\$	360,000	\$	400,000	\$	140,000	\$ 1,100,000
C13	Oct-14	CatamaranRX	\$	-	\$	300,000		300,000	\$	300,000	\$	-	\$ 900,000
		APPROVED GRANTS	\$	2,357,500	\$	2,310,000	\$	2,385,000	\$	1,595,000	\$	210,000	\$ 8,857,500
		PENDING GRANTS	\$	-	\$	325,000	\$	325,000	\$	250,000	\$	250,000	\$ 1,150,000
TOTAL APPROVED/PENDING GRANTS \$ 2,357,500 \$ 2,635,000 \$ 2,710,000 \$ 1,845,000 \$ 460,000									\$ 10,007,500				
	TOTAL	APPROPROPRIATIONS (THRU FY15)											\$ 11,500,000
		AVAILABLE APPROPRIATIONS											\$ 1,492,500

Company (C1): Take Two Interactive

Target Sector: Business IT Ecosystems (Software Development)

**Jurisdiction:** Las Vegas

**RDA:** Las Vegas Global Economic Alliance

Maximum Grant: \$600,000

Number of Jobs: 150

Average Wage: \$18.00

**Grant / Job:** \$4,000.00

**CapEx:** \$1,500,000

**Grant Approval Date:** December 2012

**Effective Date:** April 2013

**Terms of Disbursement:** Year 1 - \$120,000 maximum for up to 100 jobs x \$1200 each, but must have 50 jobs by end of 12 months;

Year 2 - \$120,000 maximum for up to 150 jobs x 800 each, but must have 75 jobs by end of 24 months;

Year 3 - \$120,000 maximum for up to 150 jobs x 800 each, but must have 75 jobs by end of 36 months;

Year 4 - \$120,000 maximum for up to 150 jobs x 800 each, but must have 75 jobs by end of 48 months; and

Year 5 - \$120,000 maximum for up to 150 jobs x 800 each, but must have 75 jobs by end of 60 months.

Company (C2): Cristek Interconnects, Inc.

**Target Sector:** Aerospace and Defense

**Jurisdiction:** Douglas Co.

**RDA:** Northern Nevada Development Authority

**Maximum Grant:** \$200,000

Number of Jobs: 50

**Average Wage:** \$24.93

**Grant / Job:** \$4,000.00

**CapEx:** \$1,500,000

**Grant Approval Date:** March 2013

**Effective Date:** March 2013

**Terms of Disbursement:** Year 1 - \$80,000 maximum for up to initial 25 jobs x \$3200 each, but must have 15 jobs by end of 18 months;

Year 2 - \$60,000 maximum for up to 40 total jobs x \$1500 each, but most have 25 jobs by end of 30 months; and

Year 3 - \$60,000 maximum for up to 50 total jobs x \$1200 each, but must have 40 jobs by end of 42 months.

Company (C3): Nicholas & Company

Target Sector: Logistics & Operations (Food Distribution)

**Jurisdiction:** North Las Vegas

**RDA:** Las Vegas Global Economic Alliance

**Maximum Grant:** \$625,000

Number of Jobs: 125

Average Wage: \$26.25

**Grant / Job:** \$5,000.00

**CapEx:** \$35,900,000

**Grant Approval Date:** March 2013

Effective Date: July 2014

**Terms of Disbursement:** Year 1 - \$340,000 maximum for up to initial 85 jobs x \$4000 each, but must have 40 or more by end of year 1;

Year 2 - \$75,000 maximum for up to 100 total jobs x \$750 each, but must have 50 or more by end of year 2;

Year 3 - \$70,000 maximum for up to 110 total jobs x \$636 each, but must have 55 or more by end of year 3;

Year 4 - \$70,000 maximum for up to 120 total jobs x \$583 each, but must have 60 or more by end of year 4; and

**Year 5** - \$70,000 maximum for up to 125 total jobs x \$560 each, but must have 65 or more by end of year 5.

Company (C4): SolarCity Corporation

**Target Sector:** Clean Energy (Solar Power)

**Jurisdiction:** Clark County

**RDA:** Las Vegas Global Economic Alliance

**Maximum Grant:** \$1,200,000

Number of Jobs: 800

Average Wage: \$21.31

**Grant / Job:** \$1,500.00

**CapEx:** \$2,000,000

**Grant Approval Date:** March 2013

**Effective Date:** July 2013

**Terms of Disbursement:** Year 1 - 400,000 maximum for up to initial 100 jobs x \$4000 each, but must have 50 or more by end of year 1;

Year 2 - \$400,000 maximum for up to 500 total jobs x \$800 each, but must have 250 or more by end of year 2; and

Year 3 - \$400,000 maximum for up to 800 total jobs x \$500 each, but must have 400 or more by end of year 3.

Company (C5): Ardagh Metal Packaging, Inc.

**Sector:** Manufacturing

**Jurisdiction:** Storey County

**RDA:** Economic Development Authority of Western Nevada

**Maximum Grant:** \$630,000

Number of Jobs: 140

**Average Wage:** \$24.18

**Grant / Job:** \$4,500.00

**CapEx:** \$79,981,377

**Grant Approval Date:** July 2013

Effective Date: December 2013

**Terms of Disbursement:** Year 1 - \$360,000 maximum for up to initial 80 jobs x \$4500 each, but must have 40 or more by end of year 1;

Year 2 - \$90,000 maximum for up to 100 total jobs x \$900 each, but must have 50 or more by end of year 2;

Year 3 - \$90,000 maximum for up to 120 total jobs x \$750 each, but must have 60 or more by end of year 3; and

Year 4 - \$90,000 maximum for up to 140 total jobs x \$643 each, but must have 70 or more by end of year 4.

Company (C6): New Logic Research

Target Sector: Manufacturing

**Jurisdiction:** Douglas County

**RDA:** Northern Nevada Development Authority

**Maximum Grant:** \$75,000

**Number of Jobs:** 30

Average Wage: \$30.01

**Grant / Job:** \$2,500

**CapEx:** \$3,273,000

**Grant Approval Date:** July 2013

**Effective Date:** July 2013

**Terms of Disbursement:** Year 1 - \$30,000 maximum for up to initial 15 jobs x \$2000 each, but must have 10 or more by end of year 1;

Year 2 - \$25,000 maximum for up to 25 total jobs x \$1000 each, but must have 15 or more by end of year 2; and

Year 3 - \$20,000 maximum for up to 30 total jobs x \$667 each, but must have 20 or more by end of year 3.

Company (C7): Pathion, Inc.

**Target Sector:** Aerospace / Defense

**Jurisdiction:** Henderson

**RDA:** Las Vegas Global Economic Alliance

**Maximum Grant:** \$200,000

Number of Jobs: 50

**Average Wage:** \$44.72

**Grant / Job:** \$4,000

CapEx: TBD

**Grant Approval Date:** July 2013

**Effective Date:** December 2014\*

**Terms of Disbursement:** Year 1 - \$100,000 maximum for up to initial 25 jobs x \$4000 each, but must have 10 or more by end of year 1; and

Year 2 - \$100,000 maximum for up to 50 total jobs x \$2000 each, but must have 25 or more by end of year 2.

Note: \*Contract is being finalized. "Effective Date" is an estimate for cash flow projection purposes.

**Company (C8):** Torchmate - Lincoln Cutting Systems, Inc.

Target Sector: Manufacturing

**Jurisdiction:** Reno

**RDA:** Economic Development Authority of Western Nevada

**Maximum Grant:** \$125,000

Number of Jobs: 40

Average Wage: \$17.73

**Grant / Job:** \$3,125

**CapEx:** \$5,023,000

**Grant Approval Date:** July 2013

Effective Date: January 2014

**Terms of Disbursement:** Year 1 - \$75,000 maximum for up to initial 15 jobs x \$5000 each, but must have 10 or more by end of year 1; and

Year 2 - \$50,000 maximum for 25 total jobs x \$2,000 each, but must have 15 or more by end of year 2.

Company (C9): Barclays, PLC

Target Sector: Other, Financial Service Call Center

**Jurisdiction:** Henderson

**RDA:** Las Vegas Global Economic Alliance

**Maximum Grant:** \$1,875,000

Number of Jobs: 1005

Average Wage: \$14.25

**Grant / Job:** \$2,016

**CapEx:** \$10,000,000

**Grant Approval Date:** September 2013

Effective Date: January 2014

**Terms of Disbursement:** Year 1 - Yr1-\$500,000 maximum (see disbursement criteria)

Year 2 - \$475,000 maximum (see disbursement criteria) Year 3 - \$450,000 maximum (see disbursement criteria Year 4 - \$450,000 maximum (see disbursement criteria)

**Disbursement Criteria:** Tier 1 - \$4,000 per primary job exceeding the Clark County average wage (\$19.99) up to 15 jobs

Tier 2 - \$3,000 per primary job between 75% to 100% of the Clark County average wage up to 140 jobs

Tier 3 - \$2,000 per primary job between 62.5% to 75% of the Clark County average wage up to 850 jobs

Company (C10): Kareo, Inc.

**Jurisdiction:** City of Las Vegas

**RDA:** Las Vegas Global Economic Alliance

**Maximum Grant:** \$750,000

**Number of Jobs:** 300

Average Wage: \$20.54

**Grant / Job:** \$2,500.00

**CapEx:** \$2,258,105

**Grant Approval Date:** September 2013

**Effective Date:** January 2014

**Terms of Disbursement:** Year 1 - \$250,000 for initial 100 jobs x \$2500 each, but must have 50 or more by end of year 1

Year 2 - \$250,000 for initial 100 jobs x \$2500 each, but must have 100 or more by end of year 2

Year 3 - \$250,000 for initial 100 jobs x \$2500 each, but must have 150 or more by end of year 3

**Company (C11):** Garlock Printing

**Jurisdiction:** City of Reno

**RDA:** Economic Development Authority of Western Nevada

Maximum Grant: \$577,500

**Number of Jobs:** 175

Average Wage: \$18.04

**Grant / Job:** \$3,300.00

**CapEx:** \$12,561,670

**Grant Approval Date:** September 2013

**Effective Date:** June 2014

**Terms of Disbursement:** Year 1 - \$82,500 for initial 25 jobs x \$3300 each, but must have 15 or more by end of year 1

Year 2 - \$165,000 for additional 50 jobs x \$3300 each, but must have 30 or more by end of year 2

Year 3 - \$165,000 for additional 50 jobs x \$3300 each, but must have 30 or more by end of year 3

Year 4 - \$165,000 for additional 50 jobs x \$3300 each, but must have 30 or more by end of year 4

Company (C12): Cannon Safe

**Jurisdiction:** Undetermined

**RDA:** Las Vegas Global Economic Alliance

**Maximum Grant:** \$1,100,000

**Number of Jobs:** 275

Average Wage: \$18.16

**Grant / Job:** \$4,000.00

**CapEx:** \$10,000,000

**Grant Approval Date:** December 2013

**Effective Date:** December 2014\*

**Terms of Disbursement:** Year 1 - \$200,000 for initial 50 jobs x \$4000 each, but must have 25 or more by end of year 1

Year 2 - \$360,000 for additional 90 jobs x \$4000 each, but must have additional 45 or more by end of year 2

Year 3 - \$400,000 for additional 100 jobs x \$4000 each, but must have additional 50 or more by end of year 3

Year 4 - \$140,000 for additional 35 jobs x \$4000 each, but must have additional 15 or more by end of year 4

Note: \*Contract is being finalized. "Effective Date" is an estimate for cash flow projection purposes.

Company (C13): Catamaran RX

**Jurisdiction:** Clark County

**RDA:** Las Vegas Global Economic Alliance

Maximum Grant: \$900,000

**Number of Jobs:** 300

Average Wage: \$23.10

**Grant / Job:** \$3,000.00

**CapEx:** \$35,000,000

**Grant Approval Date:** October 2014

**Effective Date:** December 2014\*

**Terms of Disbursement:** Year 1 - \$300,000 for initial 100 jobs x \$3000 each, but must have 50 or more by end of year 1

Year 2 - \$300,000 for additional 100 jobs x \$3000 each, but must have additional 50 or more by end of year 2

Year 3 - \$300,000 for additional 100 jobs x \$3000 each, but must have additional 50 or more by end of year 3

Note: \*Contract is being finalized. "Effective Date" is an estimate for cash flow projection purposes.